

How to Build Strong Relationships with General Contractors



Image credit: www.freepik.com

[Article originally appeared in Autodesk Construction Cloud Blog. <https://construction.autodesk.com>]

By Grace Ellis

Within the construction industry, few things are more important for specialty contractors than building solid, lasting relationships with general contractors. When strong relationships exist between the trade partners and general contractors on a project, it leads to consistency, quality, and efficiency among the work being completed. For specialty contractors, it also means winning more bids—and more importantly, bids on the projects you want.

In the United States, there are millions of specialty contractors. This means that millions of specialty contractors are bidding on jobs, creating a highly competitive environment for many of these firms. To be competitive, you need to stand out to general contractors to prove your firm is best suited for the job. Otherwise, you could find your company losing bids against the competition.

Relationships matter in construction, and specialty contractors need strong ones with general contractors to build their future. To learn more about building the types of relationships that drive success in this industry, let's explore below.

Trust as it Relates to Client Retention

Building outstanding relationships is all about trust — and that trust leads to client retention

that in turn builds on your profits. This is one of the largest benefits to building great relationships with the contractors that you work with. As Bain & Company points out, when acquiring new clients, the estimated cost can be between five and 25 times more than working with existing clients. Increasing client retention by as little as 5% can lead to an increase in profits ranging between 25% and 95%.

This is because over time, everyone involved with a project — or repeat projects — develops a good working relationship that streamlines the entire process start to finish. And that is what makes trust so important. In recent research from Autodesk and FMI, you can see that construction companies who have the highest levels of trust among their clients end up with more repeat business, and thus, higher profits.

What General Contractors Look for In Specialty Contractors

The construction industry truly is relationship-oriented, from the trade workers in the field to the developers and project managers handling all of the back-end tasks. While it's true that good word of mouth can help one get ahead in the industry, the weight that this holds has been shrinking over the years. Overall, general contractors are on the lookout for three powerful and desirable traits in their specialty contractors: Punctuality, reputation, and communication.

Continued on page 9

2023-24 California Budget Revise: It's time to reimagine one of the world's largest economies

[Article originally appeared in <https://greenlining.org>]

Governor Newsom outlines a revised CA budget reflecting a massive deficit—a far cry from last year's historic surplus

Californians can't afford to lose key equity investments during difficult budget years

By Danielle Bell

Governor Newsom released the revision of his 2023-24 California Budget proposal.

The proposal included cuts and rollbacks to equity programs and investments, reflecting California's \$31.5 billion budget deficit.

REVISE KEY TAKEAWAYS

Utility Debt Relief: The May Revise cuts nearly \$550 million from the California Arrearage Payment Program. This is an additional cut of \$149.4 million from the Governor's January budget proposal.

Housing: Funding for housing programs remains at approximately 88 percent of the allocations made in 2022-23 and proposed for 2023-24 (\$2.85 billion). As proposed in the Governor's January budget, if there is sufficient money in the General Fund in January 2024, \$350 million of these reductions will be restored. The May Revise also maintains \$3.7 billion in funding proposed for homelessness programs.

Climate Resilience: Additional \$1.1 billion in General Fund shifts across climate resilience programs. These programs will be included as part of the future climate bond proposal. Specific shifts to the bond for out year funding include \$160 million for Community Resilience Centers and \$100 million for Transformative Climate Communities.

Transportation: The May Revise maintains \$8.9 billion (89 percent) in investments for the state's ZEV Package, and shifts \$635 million General Fund (\$500 million in 2023-24) over three years to the Greenhouse Gas Reduction Fund. The May Revise includes a reduction of

\$2.85 billion General Fund, partially offset by \$650 million of new state transportation funds for a net reduction of \$2.2 billion, maintaining a total of \$12.8 billion in continuing new transportation infrastructure investments.

Statement from Alvaro Sanchez, Vice President of Policy, The Greenlining Institute:

Citing national financial instability and fiscal uncertainty in California, Governor Newsom aims for stability over deeper investment in equity with his May Revise Budget proposal. But what are the impacts on communities of color and low-income communities that are hit hardest by these economic headwinds? While these cuts may be necessary due to budgetary restraints, we must call this what it is—a setback in California's efforts to build a more equitable economy.

While we are pleased to see commitments on housing and homelessness, healthcare, and education remain a priority of our state, we are deeply disappointed to see the Governor's May Revise

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ACCESS TO CAPITAL

U.S. Small Business Administration Now Accepting Applications for Small Business Lending Company License

[Article originally appeared in www.sba.gov]

Administrator Isabella Casillas Guzman, head of the U.S. Small Business Administration (SBA) and the voice for America's 33.2 million small businesses in President Biden's Cabinet, opened a window for new applications

for Small Business Lending Company (SBLC) licenses for the first time in over 40 years. New applicants may apply between June 1, 2023, and July 31, 2023.

SBA approves Small Business Lending Company Licenses for selected non-depository lenders to increase responsible small business lending. An SBLC license allows the lending organization to utilize government guarantees when underwriting small business loans to reduce the level of risk to the lender and cost to the borrower. As a result, SBLCs are positioned to write higher volumes of loans to small businesses than possible without a government guarantee. There are currently 14 SBLC licenses in the marketplace today. An SBA rule finalized last month lifted the moratorium on additional licenses. SBA will issue up to three new licenses to quali-

fied lenders based on a review of applications received during this application window.

"The Biden-Harris Administration recognizes that small businesses are the drivers of our economy and that to participate in the opportunities created by the President's Investing in America agenda, they need capital," said Administrator Guzman. "The expansion of SBA's loan programs will help ensure more borrowers can get funded through a broader network of lenders so they can help build a strengthened American economy that innovates, manufactures, and provides the products and services that make our lives better."

New Application Criteria and Considerations for Applicants

SBA will evaluate new SBLC applicants on a range of criteria, which include:

- The lending policies of the proposed SBLC and their alignment with SBA's mission;
- Historical performance measures, such as default, purchase, and loss rate;
- Whether the applicant is subject to any legal proceedings, enforcement action, order

or agreement with a regulator or the presence of other related concerns;

- Additional performance data associated with the applicant or its senior managers, along with other relevant information (such as SBA-observed gaps in small business lending not served by the existing 7(a) Lender population, including small-dollar lending and loans to underserved populations);
- Affiliation with lenders or lender service providers previously sanctioned by SBA;
- Adequate capital, fidelity insurance, and other regulatory requirements.

New SBLC applicants may find information on how to apply here: <https://www.federalregister.gov/documents/2023/05/22/2023-10310/small-business-lending-company-application-process>.

This announcement builds on SBA's modernization of its loan programs, to streamline credit criteria and cut red tape for all lenders, including the over 1,700 depository banks and credit unions that made SBA loans the last fiscal year.

The expansion of SBLC also complements SBA's May 1 informational notice outlining steps for Community Advantage Pilot Program lenders to transition to a new, Community Advantage SBLC license.

Currently, over 100 non-depository lenders participate in SBA's flagship 7(a) Loan Program under the Community Advantage Pilot Program but only have temporary status. These lenders have shown higher rates of lending to small, minority-owned, women-owned, and veteran-owned businesses. Providing permanent status to these lenders, which include many Certified Development Companies and Community Development Financial Institutions (CDFIs), promises to expand their impact in underserved markets.

Community Advantage Pilot Program lenders may learn how to transition to a permanent, Community Advantage SBLC License here: <https://www.sba.gov/document/information-notice-5000-846918-community-advantage-small-business-lending-company>.

SOURCE: www.sba.gov/article/2023/06/01/us-small-business-administration-now-accepting-applications-small-business-lending-company-license



PUBLIC POLICY

AB 593 California Building Emission Reduction Strategies (Haney) Passes First House

[Article originally appeared in <https://buildingdecarb.org>]

A bill directing the California Energy Commission to develop and implement an overarching emissions reduction strategy for the building sector, complete with milestones, to benefit workers, communities, and industries passed with a 60-15 vote out of the California Assembly yesterday. AB 593 (Haney) was passed with support from labor, utility and climate advocates.

"With AB 593, California can seize the opportunity to be the first state to adopt and implement a zero-carbon target for buildings. Without a comprehensive roadmap, the state could fall behind in

cutting pollution from homes and buildings. New York and other states are making great strides now in the transition to clean energy. AB 593 can align California's policies, programs, and funding in a concerted effort towards achieving our climate targets and creating climate-ready homes and communities while strengthening the workforce," said Jose Torres, California Director at the Building Decarbonization Coalition.

California homes and buildings are the second largest contributor to greenhouse gas emissions in the state, surpassed only by the transportation sector. These emissions contribute to climate change, impacting extreme heat, wildfire, and colder win-

ters. In addition, building emissions create indoor and outdoor pollution, which negatively impacts public health. Equipping homes and buildings with clean, electric appliances can reduce emissions and protect against illnesses, including cancer, childhood asthma, and bronchitis.

AB 593 would require the strategy to prioritize equity for low-income and working class communities of color by removing barriers to accessing highly-efficient zero-emission appliances like heat pumps. In California, 99% of low-income and working class communities of color are impacted by severe pollution. Additionally, nearly a quarter of Californians lack access to cooling. Providing homes and build-

ings with heat pumps, which cool and heat in a single system, can improve air quality and create climate resilience in the face of extreme weather events.

The bill also requires that the strategic plan and implementation prioritize high road workforce development, lessen impacts on ratepayers, and send clear signals to manufacturers and the industry. By creating a defined plan with accountability, California can serve as a model for other states as it works towards pollution-free homes and buildings.

Next, the bill has to be passed out of the Senate policy committee by July 14. If passed, AB 593 will continue to Senate Appropriations in August.

SOURCE: bit.ly/3WUFqTN

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CALIFORNIA SUB-BID REQUEST ADS



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified **DBEs** for the following project:

Agency: Sacramento County

Franklin Blvd Bridge Replacement Over Lost Slough and Alta Mesa Road Bridge Replacement Over Laguna Creek Contract #4391

Engineer's Estimate: \$7,900,000 ~ DBE Goal: 22%; Working Days: 200

NEW Bid Date: 6/29/2023 at 2:00pm via Addendum 5

Email all Quotes/Proposals to estimating@brosamerwall.com.

All submitted quotes/proposals must include: Current CSLB License Number, DIR Registration Number, Annual Gross Receipts, Years in Business and if applicable DBE Certification Number.

****Quotes/Proposals need to be received by 10:00am on bid day****

CONTACT:

Debby Pannell

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269 • estimating@brosamerwall.com

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed here, including but not limited to: **Asbestos Containing Material (ACM): Bridge Removal; Class 2 AB; Clearing & Grubbing/Tree Removal; Cold Plane Asphalt Concrete Pavement; Construction Area Signs; Drive Pile/Dynamic Pile Monitoring; Drop Inlets; Fencing; Temporary High Visibility Fence; Field Office Trailer; Furnish Precast Prestressed Concrete Slab; HMA Paving; Hydroseeding; Earthwork; Joint Seal; Land Surveyor; Landscaping; Lead Compliance Plan; Minor Concrete(Gutter); Misc. Metal(Bridge); Native Tree Construction Protection/Arborist; Object & Pavement Markers; Paint Existing Bridge Rails; Precast Concrete Bat Habitat; Preconstruction Photographs; Project Information Sign; Quality Control Plan; Railings & Barriers(California ST-75 Bridge Rail; Cable Railing; Transition Railing; Alternative In-Line Terminal System; Quad-guard); Rebar(Bridge; Headwall, Retaining Wall; Headed Bar Reinforcement); Roadside Signs; Roadway Excavation; Rock Slope Protection; Storm Drain(Reinforced Concrete Pipe; Headwall; Flared End Section); Striping; Structural Concrete (Bridge, Bridge Polymer Fiber, Bridge Footing, Headwall, Retaining Wall); Structure Excavation/Backfill (Bridge & Retaining Wall); SWPPP; Water Pollution Control; Temporary Creek Diversion/Water Diversion; Temporary Fencing; Traffic Control/Traffic Control Plan; Treated Wood Waste.** Please Contact Brosamer & Wall Inc. at the email listed above for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell via the contact information above.

Plans and specifications can be accessed for free at the Sacramento County website:

<https://procurement.opengov.com/portal/saccounty/projects/37372> or they can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. B&W will also make the project's plans & specs available electronically. Please email estimating@brosamerwall.com for a free online link. Sacramento County Standard Construction Specifications may be downloaded at www.saccountyspecs.saccounty.gov. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before June 22, 2023.



300 South Grand Avenue, Los Angeles, CA, 90071 • Phone: 213-593-8100

Request for Community Business Enterprises (CBEs) for:

County of Los Angeles Department of Public Works

Request for Proposal: On-Call Consultant Services for Strategic Planning & Sustainability Office
RFP No: BRC0000404

Bid Due Date: July 18, 2023

To be considered for this team, please provide information no later than 4 pm, June 23, 2023

- 1) Letter of Interest
- 2) Copy of current certification(s)
- 3) Brief qualifications package (select resumes and experience)

AECOM is seeking interest from certified Community Business Enterprises (CBEs) for the following disciplines/areas of work:

Community Engagement, Public Outreach, Diversity, Equity & Inclusion Audits and Analysis, Financial Accounting, Enterprise Resource Planning, Information Management, Climate Change, Adaptation, and Resilience Planning, Conceptual Design, Cost Estimating, Design Peer Reviews, Environmental (CEQA/NEPA) Documentation, Feasibility Studies/Project Definition, General Engineering Services including Civil, Structural, Mechanical (HVAC), Electrical, and Environmental, Infrastructure Planning, Site Assessment/Evaluation, Solid Waste and Organic Waste Planning, Stormwater Planning, Sustainability/Envision Rating, Transportation and Traffic Planning, Troubleshooting, and Wastewater Treatment Planning.

Experience is preferred with strategic planning, process improvement, performance tracking, sustainability, resiliency, equity, grant writing, and infrastructure planning. Envision Sustainable Professional (ENV-SP) certification also desired, as applicable.

Experience providing similar services to the County of Los Angeles is preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond. The CBE Program includes business enterprises owned by minority, women-owned, disadvantaged, disabled veteran, and lesbian, gay, bisexual, transgender, queer, and questioning-owned business enterprise by a public agency.

Interested business should email a brief overview of County of Los Angeles experience, along with CBE documentation by 4 pm, June 23, 2023 or before. Please send information to Wei Wei Scott at weiwei.scott@aecom.com. AECOM will also provide copies of the RFP document on request. Be advised that an AECOM representative will contact qualified respondents and request additional information regarding this solicitation that will be **due no later than 4 pm, July 11, 2023**. Thank you for your interest in advance.

Assistance is available in obtaining any necessary bonding, lines of credit or insurance, information related to the requirements for the work and necessary equipment, supplies, materials or related services.

CAHILL CONTRACTORS LLC

requests bids from CERTIFIED SBE / SF LBE Subcontractors for 100% DD DESIGN-BUILD Early Trades ONLY: Elevators, Fire Sprinklers, Plumbing, HVAC, and Electrical ONLY.

Remaining trades to bid next year.

850 Turk

850 Turk Street, San Francisco, CA 94102

This project has construction workforce, prevailing wage, and local hiring requirements.

BID DATE: 6/15/23 @ 2 PM

BID DOCUMENTS: All documents on BuildingConnected

CONTACT: For access to documents, contact estimating@cahill-sf.com, (415) 677-0611.



401 W A Street, UNIT 1200, San Diego, CA 92101

REQUEST FOR DBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as a prime contractor:

City of San Diego

As-Needed Construction Management Services – Federal for Engineering & Capital Projects,
Contract Number: H2326236, H2326237 & H2326238

Proposal Due Date: July 20, 2023 (4pm)

AECOM is seeking qualifications from certified disadvantaged business enterprises (DBEs) for the following work:
Driller: perform geotechnical boring, sampling, monitoring well installation, downhole logging support, and associated services

- NAICS 541380 - Geotechnical (Soils)
- NAICS 541360 - Surveying Services (Not Aerial)
- NAICS 541330 - Engineering Consulting
- NAICS 541330 - Engineering Services, Professional
- NAICS 237310 - Construction Management Services
- NAICS 541990 - Cost Estimating Services
- NAICS 541350 & 237990 - Inspection Services, Construction Type

Experience providing similar services to the City of San Diego and a San Diego County business location is preferred.

This proposal is in alignment with the City of San Diego's DBE Guidelines and certified DBEs are encouraged to respond. The DBE program includes minority- and women-owned business enterprises (MBEs and WBEs).

Interested businesses should email a brief 1-2 page overview of their previous work with the City of San Diego and/or similar experience along with DBE documentation by **Wednesday, July 12, 2023, to Kristin Munson at kristin.munson@aecom.com.**

If requested, assistance is available in obtaining any necessary lines of credit or insurance; information related to work requirements; and necessary equipment, supplies materials, or related services. Because this is for as-needed services, no scope of work is provided.



300 S. Grand Avenue, 8th Floor, Los Angeles, CA 90071

REQUEST FOR SBE/LBE/LSBE/DVBE/DBE SUBCONSULTANT INTEREST

AECOM is submitting qualifications on the following RFQ as Prime Contractor:

Los Angeles World Airports (LAWA)

MULTIPLE AWARD TASK ORDER CONTRACT (MATOC) for ENTITLEMENT AND ENVIRONMENTAL PLANNING PROFESSIONAL SERVICES

Qualifications due date: Thursday, June 22, 2023

To support LAWA's commitment to the values of diversity, equity, inclusion, and opportunity for qualified small, local, disabled veteran-owned, and other under-utilized businesses and workforce opportunities for local residents, AECOM is seeking qualifications to join our team from certified Small Business Enterprise (SBE), Local Business Enterprise (LBE), Local Small Business Enterprise (LSBE), Disabled Veteran Business Enterprise (DVBE) and/or Disadvantaged Business Enterprise (DBE) for the following supporting services:

- | | |
|--|--------------------------------|
| • Environmental (CEQA/NEPA) Planning and Compliance Services | • Entitlement Planning |
| • Mitigation, Monitoring, Reporting and Compliance Services | • Noise/Vibration |
| • Environmental Technical Services | • Biological/Resources |
| • Airport Planning Services | • Cultural Resources |
| • Mailing, Reproduction, Oversight, Graphics | • Geology/Soils/Hazardous Mats |
| • Sustainability | • Hydrology/Water Quality |
| • Public Outreach | • Transportation/VMT |
| | • Native American Monitoring |

Certification

A firm that wants to be considered a Disadvantaged Business Enterprise for this contract must be certified under the California Unified Certification Program (CUCP) agencies no later than the due date of the bid/proposal. If you are not certified and wish to obtain Certification Materials, please contact the Centralized Certification Administration at (213) 847-2684 or go to their website: <http://bca.lacity.org>.

Experience providing similar services related to On-call Entitlement and Environmental Planning Services for the City of Los Angeles and LAWA is preferred. This RFQ is in alignment with LAWA's Business Enterprise Programs and inclusivity requirements and certified firms are encouraged to respond.

Interested businesses should email a brief overview of City of Los Angeles, LAWA, or similar experience, along with current CUCP certification documentation by Monday, June 12, 2023 to Carolyn Hartnell at carolyn.hartnell@aecom.com.

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services. Because this is for as-needed services, no scope of work is provided.



CALIFORNIA SUB-BID REQUEST ADS

ANVIL BUILDERS INC.
1550 Park Ave. Emeryville, California 94608
Phone: 415-285-5000 • Fax: 415-285-5005

**Request for DBEs Subcontractors and Suppliers for
Project: Westside Pumping Plant Relocation, Encinal Regulator Installation,
and Encinal Reservoir and Pumping Plant Demolition**
Contract No: 2168

Bid Date: Wednesday, June 14, 2023 • Bid Time: 1:30 PM

Construction of an above-ground concrete masonry pumping plant structure with prefabricated truss roof approximately 30ftx20ftx18ft which includes a new double-lift 0.6 million gallon per day (MGD) Westside Pumping Plant and new Encinal Regulator; furnishing and installing two 60-HP vertical turbine pumps and motors with related piping; furnishing and installing two 6" regulator valves; furnishing and installing a 300 gallon surge tank; furnishing and installing an overhead bridge crane; construction of retaining walls, drive-ways, fencing, gates, landscaping and other site improvements, and performing related required work. Removing from service 530 feet of 8" Mortar Lined and Plastic Coated Steel (ML&PCS) pipe and 330 feet of 6" Cast Iron (CI) pipe and all appurtenances including hydrants and blowoffs; furnishing and installing approximately 20 feet of 6" ML&PCS pipe, 220 feet of 8" ML&PCS pipe, and 675 feet of 12" ML&PCS pipe, including all appurtenances and fittings; modifying portable pump connections including installation of new hydrant and manhole on Madera Lane, and performing related required work. Demolition of the existing Westside and Encinal Pumping Plants and structures and all associated pumps, motors, electrical components, and associated piping; demolition of the existing Encinal Reservoir and all the associated components and piping; and demolition of the existing concrete floor slab and tank footing and associated piping of the old Orinda Reservoir. Within District property boundaries, remove decommissioned pipes from the ground entirely and backfill using Class II aggregate base, and cap abandoned pipelines within the public right-of-way.

Seeking all trades (but not limited to): Coatings, Fencing, Hazardous Abatement, HVAC, Landscape, Masonry, Metals, Paving, Rebar, Shoring/ Drilling, Shotcrete, Structural Steel, Roofing, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://construction-bids.ebmud.com/SpecMain.aspx?SpecGN=7527&BidMode=Current>

Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to
estimating@anvilbuilders.com / 415-285-5005.



445 South Figueroa Street, Suite 3650 | Los Angeles, California 90071
Contact: Caroline Noti caroline.noti@arcadis.com

REQUEST FOR DBE, MBE, WBE and OBE who meet the criteria outlined in the California State Revolving Fund Programs (Clean Water and Drinking Water SRF) DBE Program for Inland Empire Utilities Agency: Professional Construction Management Services for: RP-1 Solids Thickening and Acid-Phase Digesters Project No. RFP-RW-23-015 due July 19, 2023 by 2:00 PM. **PLEASE RESPOND ASAP and no later than Monday, July 10, 2023.**

We are seeking qualifications for Special Inspection and Testing for Soils, Concrete, Rebar, Masonry, Welding, and NACE Coatings; Labor Compliance/Certified Payroll Monitoring and Oversight; Grant Funding; Archeological/Paleontology and Environmental Monitoring Services; Quality Assurance Surveying; Photographic and Videographic Services Including Drone Photography; Electrical/Instrumentation & Controls (E/I&C) Inspection; Construction Partnering Services; and Construction Management Services.

Please email a Letter of Interest, brief qualifications, and no more than two resumes demonstrating that you meet all of the required qualifications specified in the RFP for the service(s) referenced above, and a copy of current DBE/MBE/WBE certification(s), if applicable. Please send to caroline.noti@arcadis.com by July 10, 2023.

RFP available upon request or download at the IEUA website & logging into IEUA's PlanetBids portal at the following URL: <https://www.planetbids.com/portal/portal.cfm?CompanyID=27411>



Arcadis U.S., Inc. is currently accepting qualifications and bids from certified Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), and Other Business Enterprises, who meet the criteria outlined in the California State Revolving Fund (CASRF) Programs (Clean Water and Drinking Water SRF) Disadvantaged Business Enterprise (DBE) Program for the following project:

Elsinore Valley Municipal Water District's Professional Services

Agreement Work Order Number: 75940/C1902

Diamond Regional Sewer Lift Station and Dual Force Mains Construction Management Services.

Due July 6, 2023 by 10:00 a.m. (PDT)

PLEASE RESPOND ASAP and no later than Friday, June 30, 2023.

We are currently looking for DBE/MBE/WBE/OBE subcontractors who can provide the following services:

1. Special Inspections and Testing for concrete, rebar, welding structural steel and steel pipe, epoxy grouting anchor bolts and rebar, soils, and coatings
2. Construction Inspection
3. Electrical and Instrumentation & Controls Inspection
4. SCADA (Supervisory Control and Data Acquisition) Integration
5. Surveying
6. Community Outreach and Public Relations Management
7. Archeology and Paleontology Monitoring and Reporting
8. Environmental Monitoring and Reporting for the project Mitigation Monitoring and Reporting Program
9. Labor Compliance for Davis-Bacon Act and California Prevailing Wage compliance
10. Reporting and audit support for State Revolving Fund (SRF) progress reports

Please email a Letter of Interest stating the interested service(s), brief qualifications, and no more than two resumes per service demonstrating that you meet all of the required qualifications specified in the RFP for the services referenced above, and a current copy of your DBE/MBE/WBE certification, if applicable.

Contact:

Caroline Noti, Marketing and Proposal Specialist
caroline.noti@arcadis.com | 215.931.4348

RFP available upon request or may be downloaded by visiting EVMWD's website and logging into the District's PlanetBids portal at the following URL: <https://pbsystem.planetbids.com/portal/32069/bo/bo-detail/100114>



530 B Street, Suite 1000, San Diego, CA 92101
Contact: Sharon Papantonio, Pursuit & Proposal Specialist
sharon.papantonio@arcadis.com | 914-641-2938

REQUEST FOR certified Disadvantaged Business Enterprises for the following project: **City of San Diego - As-Needed Construction Management Services-Federal for the Engineering & Capital Projects**, due July 20, 2023 by 4:00PM (PDT). **PLEASE RESPOND ASAP and no later than July 10, 2023.**

Arcadis U.S., Inc. is currently seeking qualifications for the following services:

- Constructability Review (NAICS Code: 541330)
- Construction Contract Administration (NAICS Code: 541330)
- Controls & Scheduling (NAICS Code: 541611)
- Document Control (NAICS Code: 541611)
- General Inspecting (NAICS Code: 541330)
- Civil Inspections (NAICS Code: 541330)
- Structural Inspections (NAICS Code: 541330)
- Electrical Inspections (NAICS Code: 541330)
- Mechanical Inspections (NAICS Code: 541330)
- Instrumentation Inspections (NAICS Code: 541330)
- SWPPP Inspections (NAICS Code: 541620)
- Specialties inspections (NAICS Codes: 541380, 541330)
- Soil and Materials Testing and Field Surveying (NAICS Codes: 541380, 541370)
- Enforce Mitigation and Monitoring Requirements (NAICS Code: 541620)
- Equipment and System Testing, and Start-up (NAICS Code: 541380)
- Land Survey (NAICS Code: 541370)
- Labor Compliance (NAICS Code: 541611)

Experience providing similar services to the City of San Diego and a San Diego County business location is preferred.

Please email a Letter of Interest stating the interested service(s), brief qualifications, and no more than two resumes per service demonstrating that you meet all the required qualifications specified in the RFP for the services referenced above, and a copy of current DBE/MBE/WBE/SLBE/ELBE/DVBE/SBE certifications, if applicable. Send to sharon.papantonio@arcadis.com by Monday, July 10, 2023.

RFP available upon request or may be downloaded by visiting the City of San Diego's PlanetBids portal at <https://pbsystem.planetbids.com/portal/17950/bo/bo-detail/105453>

2023-24 California Budget Revise

Continued from page 1

proposal reverts the full amount committed to utility debt relief back to the General Fund, leaving families literally in the dark. The fact is, we need comprehensive solutions that address the myriad economic pressures our communities face.

Further, we can't continue to rely on inconsistent funding to drive critical equity programs, particularly when it comes to fighting climate disasters in communities hit hardest by climate change. The May Revise counts on a future bond measure to fund climate initiatives, meaning that the future success of programs like Transformative Climate Communities and Community Resilience Centers are contingent on the successful approval of a bond measure by California voters.

While we agree that the state must secure ongoing funding for housing and climate investments, we urge state leaders to explore progressive and more sophisticated funding mechanisms.

The Governor and Legislature must work together to identify long-term, consistent, and reliable funding sources for our most pressing problems, including housing, health care, education, and climate change. And California must do a better job ensuring that we secure stable state revenue in an equitable manner.

Visit the link below for the full article:

<https://greenlining.org/2023/2023-24-california-budget-may-revise-its-time-to-reimagine-one-of-the-worlds-largest-economies/>

August-Jaye Construction

PO Box 1425 • Rohnert Park CA 94927

Contact Name: P.J. Riemer • Phone: 707-766-0927

August-Jaye Construction is seeking DVBE subcontractor proposals for lead and hazardous material abatement and electrical and data work for the **AP Giannini Exterior Maintenance Door Replacement Project.**


The site address is 5141 Ortega Street, San Francisco, CA.

Contact P.J. Riemer at 707-766-0927 with questions.

Plans and specifications can be found at the San Francisco Builders Exchange.

Please submit bids to pj@augustjaye.com by **10:00am on 06/21/23.**

CALIFORNIA SUB-BID REQUEST ADS



BID NOTICE WBE/MBE/OBE FIRMS

Pankow requests interest to bid from qualified and certified Women, Minority and Other Business Enterprise (WBE/MBE/OBE) and other firms for the 600 San Pedro Project, located in the City of Los Angeles, California, in the Skid Row Project Area. **600 San Pedro is located on a 1.12-acre site at the south-eastern corner of San Pedro St. & 6th St. in Downtown Los Angeles, CA.** The Project will consist of approximately 302 residential dwelling units (298 affordable units and 4 manager's units) within an approximately 19-story high-rise structure with ground floor commercial space. The Project will also include a separate 4-story parking structure consisting of approximately 212 parking stalls along with ground floor commercial space.

Current subcontracting scopes of work are as follows:

CMU, Structural Steel, Miscellaneous Metals, Waterproofing, Façade Access Equipment, Wet Utilities, Glass Rail, Storefront & Entrances, Finish Carpentry, Casework, Closet Shelving, Roofing, Sheetmetal, Caulking, Insulation & Firesafing, Doors/ Frames/ Hardware, Metal Panels, Framing & Plaster, Acoustical Ceilings, Flooring, Roll down Grilles, Tile, Paint, Signage, AC Paving, Striping, Site Concrete, Toilet Accessories, Mailboxes, Bicycle Racks, Parking Controls, Appliances, Window Treatments, Bleachers, Trash Chutes, Fences & Gates and Landscaping & Irrigation

Pankow will be hosting a Pre-Bid Meeting on Thursday, June 15, 2023, from 10-11am. This meeting will be held virtually. Register to attend the meeting by clicking here: <https://forms.gle/mF6tNy5x4rH81gu9>

- Project Name: 600 San Pedro
- Estimated Cost: \$100,000,000
- Project includes both state and federal funding and will be required to comply with applicable public works laws.
- Project Must Comply with City of Los Angeles Measure JJJ, passed on November 7, 2016
- Participation Goal: Contract with Minority Business Enterprise (MBE), Woman Owned Business Enterprises (WBE), and Other (OBE) including but not limited to Emerging (EBE), Disabled Veteran (DVBE), Small (SBE), Section 3 Businesses and businesses from Labor Surplus Areas (LSA)
- Local Hire Participation Goal per Measure JJJ: 30% of all construction workers' hours be performed by permanent residents of the City of Los Angeles of which 10% shall be performed by transitional workers. Training and apprenticeship requirements per Measure JJJ.
- Developer: Weingart / Related
- General Contractor: Charles Pankow Builders, Ltd.
- Project Requirement: Prevailing Wages: The project is subject to both California State prevailing wage law and Federal Davis Bacon wages. As such, Contractors and Subcontractors shall, in accordance with 8 Ca. Code of Regs. 16001, **pay the higher rate of the applicable wages.**
- Project Duration: July 2023 through May 2025

Bid Interest Notice Due Date & Time: **TBD**

*** All bidders interested in bidding will need to participate in pre-qualification measures prior to receiving a formal invitation to bid.**

For information on the availability of plans, specifications, and the Bidder's policy, please submit a request to Pankow Estimating at 600SanPedro@pankow.com.

Pankow Builders is an Equal Opportunity Employer and encourages the participation of MBE/WBE/OBE firms. Additionally, qualified worker applicants will receive consideration for employment without regard to race, color, religion, creed, sex, or national origin.



Is requesting quotes from certified and qualified **DBE (MBE and WBE)** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBCONTRACTORS / SERVICE PROVIDERS

Asphalt Paving, Cable & Hand Railing, Cathodic Protection, CCTV Video Inspection, Cold-Planing, Compaction Grout, Concrete Flatwork, Dewatering, Electrical, Fencing, Ground Penetrating Devices, Hazardous Material Disposal, Hydroseed, Manholes, Manhole/Utility Adjusting, Monitoring of Contaminated Soil, Noise Monitoring, Potholing, Project Scheduler (CPM), Safety Representative, Saw Cutting, Sheet Pile, Shoring, Signage, Slurry Seal, Street Lighting, Street Sweeping, Striping, Survey, SWPPP, Systems Integration, Traffic Control, Traffic Signal, Trenchless Installation, Trucking, Vibration Monitoring, Video Recording of Existing Conditions, Water Treatment, Welding, Welding Inspection

SUPPLIERS

Aggregates, Asphalt Concrete, BMP's, Cathodic Protection, Conduit, Diesel Fuel, Equipment Rentals, Erosion Control, Fiber Optic Cable, Miscellaneous Metals, Pipeline Materials, Precast Concrete Structures, Pump Rentals, Ready Mix Concrete, Shoring, Traffic Control

Morena Pipeline, San Diego, CA

Bid No. K-23-2169-DBB-3-C

California State Water Resources Control Board - Drinking Water State Revolving Fund (DWSRF):

	MBE*	WBE*
1. Construction	2%	1%
2. Supplies	1%	1%
3. Services	1%	1%
4. Equipment (Combined in above)	1%	1%

Note: MBEs and WBEs must be certified by EPA, SBA, DOT or by state, local, Tribal, or private entities whose certification criteria match EPAs in order to be counted toward MBE/WBE accomplishments. MBEs and WBEs are part of the larger universe of DBEs.

REVISED BID DATE: June 27, 2023 at 2:00 p.m.


All Quotes Due Prior

Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Robbie Zwick
Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



Shimmick Construction Company, Inc.
 1 Harbor Center, Suite 200 • Suisun City, CA 94585
 Phone (707) 759-6858
 An Equal Opportunity Employer

Disadvantaged Business Enterprise (DBE) Subcontractor/Supplier Bids Requested For:

Central Contra Costa Sanitary District
Solids Handling Facility Improvements, Phase 1A
District Project No. 7348

REVISED BID DATE: Thursday, July 13th, 2023 at 2pm

Email quotes to jmiranda@shimmick.com. Please submit your quotes no later than June 12th @ 5pm.

Shimmick Construction Company, Inc. is requesting quotes from **DBE** subcontractors and suppliers in the following scopes of work. We welcome and encourage quotes from all **DBE** firms, including **SBE, WBE, MBE, SBRA, LSAF** and **HUBZone** certified firms:


Structure Excavation; Structure Backfill; Paving Asphalt; Cast-In-Drilled-Hole Concrete Piling; Minor Concrete Structure; Concrete Curb & Sidewalk; Coring; Cutting Concrete/Excavation; Plumbing; Painting Structures; Low Voltage Electrical Systems; Drywall Construction; Casework; Construction Clean-Up; Demolition; Construction Staking; Land Surveyor; Construction Engineering and Inspection Services; Steel Structures; Misc. Iron & Steel Frame, Cover & Grate; Construction Equipment Rental; Construction Area Signs

Plans are available for viewing and downloading free of charge on PlanetBids <https://pbsystem.planetbids.com/portal/14663/bo/bo-detail/104900#bidInformation> (registration is required). You may also contact Jamie Miranda at jmiranda@shimmick.com for a download link to view plans and specifications or to schedule an appointment via Teams to discuss the documents. Meetings are held during regular business hours.

Should you require assistance with your bid, please contact our lead estimator Drew Weichert at dweichert@shimmick.com.

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units, with assistance obtaining equipment, supplies, materials, bonding, insurance, estimating, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Devin Nordhagen at devin.nordhagen@shimmick.com.

Anticipated funding sources for this Project include State of California's Clean Water State Revolving Fund (CWSRF), which is capitalized through a variety of funding sources, including grants from the United States Environmental Protection Agency (USEPA) and state bond proceeds. American Iron and Steel requirements, Davis-Bacon Act, California prevailing wage requirements, and Disadvantaged Business Enterprises (40 CFR Part 33) apply to this project.



W.A. RASIC CONSTRUCTION
 GENERAL ENGINEERING CONTRACTOR

Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), and Women Business Enterprise (WBE)

City of San Diego
Morena Pipeline
Bid No. K-23-2169-DBB-3-C
Revised Bid Date: June 27, 2023 @ 2:00 PM
Engineer's Estimate: \$ 45.9 Million Outreach: DBE/ MBE/WBE
Senior Estimators: Ben Sebat (562) 928-6111
Email: bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Electrical, AC Cold Milling / Demolition, Asphalt Cap Paving, Traffic Signals / Loop Detectors & Signal Modifications, Slurry Seal (Type 1,2,3), Minor Concrete, Pre-Construction Video, Temporary Highline, Sawcutting, Potholing, Striping, Welding, Install 12", 15", 16" & 36" Pipeline including Appurtenances, Furnish Welded Steel & PVC Pipe, Furnish Waterworks Supply, Furnish Sand & Gravel, Furnish Ready Mix Concrete and Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking & Disposal, SWPPP Development, Dewatering (Hazardous & Non-hazardous), Contaminated Soils (Monitoring, Hauling & Disposal), Chlorination/De-Chlorination, CCTV, Traffic Control Plans / Engineering, Equipment Rental, Camera Inspection, Shoring Equipment

NAICS Codes:

237110, 237310, 238110, 238190, 238210, 238910, 238990, 331110, 334290, 484110, 532490, 541330, 541690, 562910

Plans & Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link: <https://www.dropbox.com/scl/fo/62dsmpacyemtlcwnwvkc7/h?dl=0&rkey=g61cyo0pk8v9s550yeeekl6q>

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quotes, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 1.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



CALIFORNIA SUB-BID REQUEST ADS

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: VICTOR LE
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 82 - CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY AT VARIOUS LOCATIONS FROM KNICKERBOCKER DRIVE IN SUNNYVALE TO SAN MATEO COUNTY LINE IN PALO ALTO
Contract No. 04-4J89U4, Federal-Aid Project ACNH-P082(032)E
Disadvantaged Business Enterprise Goal Assigned is 21%
OWNER: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816
REVISED BID DATE: June 22, 2023 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/ materials including but not limited to:

Clearing and Grubbing/Demolition, Cold Plane, Construction Area Sign, Electrical, Emulsion Supplier, Lead Compliance Plan, Minor Concrete, Minor Concrete Structure, PCC Paving, Roadside Signs, Soil Densification, Stamped Textured Paving, Striping, Survey/Staking, Temporary Erosion Control, Traffic Control Systems, Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material and Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51_kN3GtAeSfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: DAVID CZECH
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 32 - CONSTRUCTION ON STATE HIGHWAY IN BUTTE COUNTY NEAR CHICO FROM 0.3 MILE EAST OF BUTTE COUNTY LINE TO MUIR AVENUE, Contract No. 03-4H88U4, Federal Aid Project No. ACHSNH-P032(050)E
Disadvantaged Business Enterprise Goal Assigned is 22%
OWNER: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816
BID DATE: JUNE 15, 2023 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/ materials including but not limited to:

AC Dike, Box Culvert, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Sign, Electrical, Emulsion Supplier, Erosion Control, Fencing, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Roadside Signs, Rumble Strip, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material and Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51_kN3GtAeSfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Construction on State Highway in Mariposa County Near Mariposa County near Mariposa from 1.3 miles East of Cathys Valley Park to 0.1 Mile North of Route 49
Contract No. 10-0Y7704
Owner: Caltrans

Bid Date: June 15th, 2023 @2:00 PM

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

AGGREGATES, ASPHALT, PIPE SUPPLIERS, DRAINING SYSTEMS PIPE SUPPLIERS, PRECAST MATERIALS, AC OILS, ASPHALT GRINDING, CONCRETE FLATWORK, CONCRETE PUMPING, CONCRETE STRUCTURES, CONSTRUCTION AREA SIGNS, EROSION CONTROL, GEOTECH ENGINEERS, HYDROSEEDING, STRIPING, SWPP PLAN ONLY, TRUCKING.

Project Description:

The project includes, but not limited to, replace AC surfacing, place HMA sand RHMA, bridge repair.

Engineers Estimate: \$14.4 MIL

Plans and specs can be obtained at: <http://ppmoe.dot.ca.gov/des/oe/weekly-ads>

Or contact: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer. California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Westside Pumping Plant Relocation, Encinal Regulator Installation, and Encinal Reservoir and Pumping Plant Demolition • Specification No. 2168
Owner: EBMUD

Bid Date: June 27th, 2023 @ 2:30 PM

We are requesting quotes from all qualified DBE/WBE/MBE Subcontractors and Suppliers but not limited to:

PIPE SUPPLIERS, CATHODIC PROTECTION, CIDH PILES, DEMOLITION, ELECTRICAL, FENCING, HANDRAILING, CAST-IN-PLACE CONCRETE PIPE, DRILLING, STEEL PIPE, VALVES, PUMPS, LANDSCAPE/IRRIGATION, REINFORCING STEEL, MISC. METALS, BRIDGE CRANE, SORING SUBS, DOORS/HATCHES, BLDG. CONSTRUCTION, PUMPING PLANT ELECTRICAL EQUIPMENT, HAVAC/MECHANICAL, GENERATORS/SWITCHGEAR, HAVAC/MECHANICAL, PAINTINGS/COATINGS, PLUMBING, ROOFING, CABLE RAILING, ACOUSTICAL PANELS.

Project Description:

The work includes but not limited to: construction of an above-ground concrete masonry pumping plant; demo of existing Westside and Encinal Pumping Plants and structures.

Engineers Estimate: \$11 - \$14million

Project information, including plans & specifications can be found by contacting:

<http://www.ebmud.com/current-construction-bids>

estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer. California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Manson Construction Co.
5209 East Marginal Way South • Seattle, WA 98134

REQUESTING SUB-BIDS AND SUPPLIER QUOTES

Manson Construction Co. is requesting sub and supplier quotes from qualified Disadvantaged Business Enterprises (DBE) and Small Business Enterprises (SBE) for:

2023 Vallejo Ferry Terminal Dredging Project
SAN FRANCISCO BAY AREA WATER EMERGENCY TRANSPORTATION AUTHORITY (WETA)

BID DATE: June 15th, 2023 @ 11:00AM (PST)

SUB & SUPPLIER QUOTES REQUESTED BY JUNE 12, 2023

PROJECT DESCRIPTION: This project includes in-water construction, dredging, and extension/relocation of utilities which consists of the following:

1. Removal, relocation, and installation of temporary floating facility to project site which includes pile driving; installation of portal/gate assembly, railing structures, transfer spans, and plates; extension and connection of existing utilities.
2. Removal and relocation of permanent floating facility which includes utility disconnection; stake pile inspection; gangway removal and fendering piling installation.
3. Dredging of ferry basin which includes hydrographic surveying; transportation and disposal of material.
4. Reinstallation of permanent floating facility which includes utility connection; anode installation and gangway installation.
5. Removal, relocation, and reinstallation of temporary floating facility which includes pile removal; replacement of railing structures and utility disconnection/reconnection.

POTENTIAL SUBCONTRACTOR & SUPPLIER SCOPE OPPORTUNITIES:

Furnish Steel Pipe Piling; Fabricated Metals (Miscellaneous Metals) Supply; Diving Services; Furnish and Install Mechanical and Plumbing Utilities; Electrical and Communications Systems; Fencing; Trucking; Land Surveying; Hydrographic (Bathymetric) Surveying; Equipment Rental; Biological Marine Monitoring; Testing & Inspection; Vessel Tracking. NOTE: BUY AMERICAN ACT requirements apply to this contract. Contract documents and bid instructions are available online at: <https://weta.bonfirehub.com/opportunities/95582>

Manson Construction Co. intends to seriously negotiate with qualified firms, including small, disadvantaged, minority, and woman-owned business enterprises, for project participation in all applicable disciplines. To maximize participation, Manson will work with individual firms to divide scopes of work to best fit the capabilities of each firm. We will assist interested firms with questions regarding insurance, bonding, Buy American Act, and contract. Please direct inquiries to: Isaac Byrd at IBYrd@mansonconstruction.com or 904-210-9156.

An Equal Opportunity Employer

Diversity Equity Inclusion

SBE's nationwide 1,000,000+ database of certified businesses provides the basis for targeted outreach utilizing a powerful IBM Power9 platform for completed and timed reporting, customized to match client needs.



CALIFORNIA SUB-BID REQUEST ADS



Kiewit Infrastructure West Co.
4650 Business Center Drive • Fairfield, CA 94534
Attn: Julie Bradhurst at norcal.bids@kiewit.com
Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Martinez, CA:

Solids Handling Facility Improvements, Phase 1A
District Project No. 7348
Owner: Central Contra Costa Sanitary district

Bid Date: June 29, 2023 @ 2:00 PM

Subcontractor and Supplier Scopes are due June 20, 2023, and Quotes NO LATER THAN June 28, 2023 at 5 PM.

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Access Flooring • Demolition • Doors • Drilled Concrete Piers and Shafts • FRP Modular Building • Glass & Glazing • HVAC • Joint Sealants • Mechanical Equipment • Metal Roof Decks • Metal Stud Framing and Drywall • Millwork • Minor Concrete • Misc. Metals & Structural Steel • Painting & Coating • Pipe Cleaning and Disinfection • Pipe Insulation • Piping & Valves • Quality Control • Rebar • Resilient Flooring • Roof Access Doors and Hatches • Sawcut and Core Drilling • Shoring • Signage • Sludge Dewatering & Removal • Storefronts • Survey • Trucking • Vinyl Flooring

Certified thru, but not limited to, any of the following agencies:
www.mbd.gov; www.epa.gov; www.sba.gov; dot.ca.gov

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Plans are available for viewing through SmartBidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email norcal.bids@kiewit.com to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Contract Documents and related Supplemental Project Information Available to Bidders can be downloaded from PlanetBids:
<http://www.planetbids.com/portal/portal.cfm?CompanyID=14663>

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case by case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies. Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Subcontractors and Suppliers will be required to execute Kiewit standard agreements and agree to Kiewit standard general terms and conditions. Copies are available for review through our SmartBidNet (SBN) site.

California Clean Water State Revolving Fund (CWSRF) applies US Environmental Protection Agency (USEPA) grants American Iron and Steel requirements applies

Davis-Bacon Act and California prevailing wage requirements applies Disadvantages Business Enterprises (40 CFR Part 33) applies

An Equal Opportunity Employer
CA Lic. 433176 / DIR #: 1000001147



O. C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard and Bill Jensen

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Roadway excavation, HMA, drainage, rock blanket, minor concrete, and lighting
Hwy 116/121 Sonoma County
Caltrans #04-3G9004

BID DATE: June 29, 2023 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Temporary Fencing, ADL Burial Location Report, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Roadway Excavation (Type R-1 Aerially Deposited Lead), Decorative Boulders, Planting & Irrigation, Import Topsoil, AC Dike, Geosynthetic Pavement Interlayer, Tack Coat, Cold Plane AC, Structural Concrete, Bar Reinforcing Steel, Stress Reducing Slab, Bioretention, Trash Net, Concrete Pipe, Rock Slope Protection, Minor Concrete, Detectable Warning Surface, Pre/Post Construction Surveys, Misc. Iron & Steel, Adjust Utilities to Grade, Paint Curb, Fencing, Pavement Marker, Object Marker, Roadside Signs, Thermoplastic Striping & Marking, Painted Striping & Marking, Electrical, Vibration Monitoring, Crack Monitoring, Photo & Video Documentation, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) and Bill Jensen (510-809-3432 bjensen@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



Kiewit Infrastructure West Co.
4650 Business Center Drive • Fairfield, CA 94534
Attn: Julie Bradhurst at norcal.bids@kiewit.com
Fax (707) 439-7301

Kiewit is preparing a proposal for a fixed price Design Build, to design, build, provide extended commissioning/transitional operation, and maintenance services for the Sacramento Regional Wastewater Treatment Plant (SRWTP) BioGeneration Facility (Project) in Elk Grove, California.

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Elk Grove, CA:

BioGeneration Facility Design-Build Project
RFP No. 9110

Owner: Sacramento Regional County Sanitation District

Bid Date: July 07, 2023 @ 3:00 PM

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Painting • AC Paving • Pipe Supply • Valve Supply • Mechanical Equipment

Certified thru, but not limited to, any of the following agencies:
www.mbd.gov; www.epa.gov; www.sba.gov; dot.ca.gov

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

For those bidders who are interested in bidding, please email norcal.bids@kiewit.com to have your company added to our BuildingConnected database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case by case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies. Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Subcontractors and Suppliers will be required to execute Kiewit standard agreements and agree to Kiewit standard general terms and conditions.

Water Infrastructure Financing and Innovation Act (WIFIA), applies
US Environmental Protection Agency (USEPA) grants
American Iron and Steel requirements applies

Davis-Bacon Act and California prevailing wage requirements applies
Disadvantaged Business Enterprises (40 CFR Part 33) applies

An Equal Opportunity Employer
CA Lic. 433176 / DIR #: 1000001147



O. C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin and Donat Galicz

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Cold plane AC, RHMA, slab replacement, curb ramps, and modify electrical systems
Hwy 82 Santa Clara County
Caltrans #04-4J89U4

REVISED BID DATE: June 22, 2023 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Soil Densification (High Density Polyurethane), Tree Grate, Baes Bond Breaker, Stamped Asphalt Crosswalk, Tack Coat, Cold Plane AC, Drill and Bond (Dowel Bar), Spall Repair (Polyester Concrete), Individual Slab Replacement (RSC), Grind, Structural Concrete, Pedestrian Barricade, Concrete Pipe, Detectable Warning Surface, Minor Concrete, Misc. Iron & Steel, Pre/Post Construction Survey, Paint Curb, Pavement Marker, Object Marker, Roadside Signs, Striping & Marking, Electrical, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) and Donat Galicz (510-809-3498 dgalicz@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

The Small Business Exchange for DEI

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up(Live)
- Agency/Organization Letters

- Computer Generated Dated/Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com



CALIFORNIA SUB-BID REQUEST ADS

Project Owner: Silicon Valley Clean Water (SVCW)
Project Name: 2023 Digester 3 Cleaning (CIP #9245)
Project Location: 1400 Radio Road, Redwood City, CA 94065
Bid Date: June 22, 2023, 2 PM

Synagro-WWT, Inc. (Synagro) is seeking sub-quotes from qualified Disadvantaged Business Enterprises (DBE), Minority Business Enterprises (MBE), Women Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firms (LSAF), Historically Underutilized Business (HUB) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBE's must provide evidence of certification by one of the following agencies prior to bid opening: Small Business Administration (SBA), the California Department of Transportation DBE Certification Program (CUCP), Tribal, State and Local governments, U.S. Environmental Protection Agency, or an independent certifying organization.

Synagro is requesting sub-quotes for various scopes of work, including:

Loading and Transportation of Biosolids – The work involves the loading of wastewater treatment biosolids into semi-tractor/aluminum end dump trailers and transporting the material to various locations in Sacramento, Solano, and Merced Counties. Loading will be done through coordination with Synagro personnel.

Synagro is seeking sub-quotes for this service for up to 6 loads per day, 6 days per week. Sub-quotes on a portion of the work (i.e., 3 loads per day, 7 days per week) are not acceptable.

Fuel – diesel fuel will be required on the project site.

Materials and Supplies – Personal protective equipment such as hard hats, high visibility vests, safety glasses, safety shoes, etc.

Hay – Straw hay to be used to line the bottom of the aluminum trailers.

Project Description:

Silicon Valley Clean Water (SVCW) operates a wastewater facility at 1400 Radio Road, Redwood City, CA. The project involves the cleaning of one biosolids digester. Material from the digester is dewatered and deposited into trailers provided by the subcontractor. Synagro will spot and move the trailers to an area for pick up or exchange by subcontractor on an on-call basis. The project duration is 3 to 6 weeks depending on volume.

Firms interested in receiving a request for quote must contact us at the e-mail address noted. Responding firms will be issued a request for quote by Synagro's lead estimator or assignee. Synagro will also provide an electronic copy of SVCW's bid specifications, contract documents, and all addenda upon request.

Responsive bidders must be registered with the Department of Industrial Relations (DIR) and provide acceptable insurance.

Synagro intends to conduct itself in good faith with all DBEs as defined above and all other business enterprises regarding participation on this project. For further information regarding this project, please contact the Lead Estimator listed below.

Synagro-WWT, Inc.
3110 Gold Canal Drive, Suite E, Rancho Cordova, CA 95670
Lead Estimator: Talbot Kendall
Email: TKendall@synagro.com
Phone: (279) 842-0615

"Synagro-WWT, Inc. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified DBE, SBE, WBE, or DVBE for the following project:

Santa Clara Valley Water District (Valley Water)

Guadalupe River Erosion Repair at Malone Road and Blossom Hill Road Project – San Jose

Project No. 62084001 – Task No. 5257 – Contract No. C0699

General Description of Work: Repair existing erosion damage at two(2) repair sites along Guadalupe River with a combined length of approximately 400' of new soldier pile wall retaining system.

Engineer's Estimate: \$3.0M to \$3.5M ~ 1,180 Calendar Days

Bid Date: June 14, 2023, at 2:00 PM

Email all Quotes/Proposals to estimating@brosamerwall.com

All submitted quotes/proposals must include, current CSLB License Number, DIR Registration
****Quotes/Proposals need to be received by 10:00am on bid day****

CONTACT:

Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269 • estimating@brosamerwall.com

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers on all items of work type listed below, including but not limited to: Clearing & Grubbing; Erosion Control Blanket; Hydroseeding; Soldier Pile Wall Installation with Concrete Lagging; CIDH; Instream Bioengineered Structures (Rootwad Structure); 1/2 Ton Rip Rap; Gravel Bed Material; Import Materials; Embankment Excavation; Embankment Reconstruction; Quality Control Plan; SWPPP/Storm Water BMPs; Biologist (Monitor Migratory Birds); Traffic Control; Trucking/Hauling; Concrete Slab Removal. **Please Contact Brosamer & Wall Inc. at the email listed above for the complete list of the Actual Available Project Bid Items.**

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE, SBE, WBE, or DVBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE, SBE, WBE, or DVBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email our Estimating Department.

Plans and specifications can be accessed for free at the PlanetBids Santa Clara Valley Water District website <https://pbsystem.planetbids.com/portal/48397/bo/bo-detail/102816> (PlanetBids Solicitation number for this Project is VW0261. B&W will also make the project's plans & specs available electronically. Please email estimating@brosamerwall.com for a free online link.

Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before **June 9, 2023**.



5225 Hellyer Avenue, Suite #220, San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Erik Cushman
Email: estimating@graniterock.com

**REQUESTING SUB-QUOTES FROM QUALIFIED MBE, WBE, SBE
 SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:**

Steele Canyon 6.4 Slide Repair
Project Number: RDS 23-27
Owner: County of Napa
Location: Napa, CA
Engineers' Estimate: \$850,000
BID DATE: June 15, 2023 @ 11:30 AM

Items of work include but are not limited to: **Clearing & Grubbing, Traffic Control, Erosion & Sediment Control Measures, Sawcutting, Trucking, Minor Concrete – Curbs, Tree & Stump Removal, Retaining Wall – Wood, Fencing – Wood.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 26,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call **1-800-800-8534** or visit us at **www.sbeinc.com**



Request for Quotes from Certified DBE/MBE/WBE Subcontractors and Suppliers

Project: Morena Pipeline • Bid No. K-23-2169-DBB-3-C

Owner: City of San Diego

Revised Bid Date: June 27, 2023 at 2:00 p.m.

CASRF and EPA Funded Contract

SWRCB DBE Forms are REQUIRED

DBE Participation Encouraged

Flatiron West, Inc. is bidding the Morena Pipeline, Bid No. K-23-2169-DBB-3-C, as a Prime Contractor and is requesting quotes for the following, but not limited to, scopes of work:

Subcontractors - Asphalt Paving, Cold Plane AC, Color Stamped Concrete, Concrete Barrier, Dewatering, Electrical, Erosion Control, Fencing, Guardrail, Minor Concrete, Reinforcing Steel, Saw and Seal PCC, Shoring, Striping, Traffic Signs.

Suppliers – Aggregate Supply, Concrete Supply, PCC Material Supply, Pipe Supply, Ready Mix Concrete Supply, Traffic Control Materials.

Services – Hazardous Material Disposal, Ground Penetrating Radar, Potholing, QC Testing, Street Sweeping, Survey, Trucking, Video Documentation, Water Truck.

PLEASE SUBMIT QUOTES TO socalbids@flatironcorp.com or by fax to (858) 271-1330.

Plans and specifications are available to download, at no cost, from the City of San Diego PlanetBids website at the following link: <https://pbsystem.planetbids.com/portal/17950/portal-home>. The Bid Documents are also available, at no cost, from Flatiron in electronic format or can be viewed at our offices in San Diego or Chino. Please call to request access or to make an appointment to view the documents at one of our offices.

This is an American Iron and Steel project. Quotations must be valid for same duration as specified by Owner for contract award. Flatiron analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Flatiron intends to work cooperatively with all DBEs for scopes of work firms you are licensed and qualified to perform. Assistance referrals in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Additionally, please contact us if you require technical assistance.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and meet insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Notwithstanding any contrary language in a bid to Flatiron West, Inc. ("Flatiron") or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%.

Non-DBE Subs/Suppliers: Indicate lower tier DBE participation offered on your quotation as it will be evaluated with your price.

Flatiron West, Inc.
12121 Scripps Summit Drive, Suite 400, San Diego, CA 92131
Phone (760) 916-9100 / FAX (858) 271-1330 • Email: socalbids@flatironcorp.com
Point of Contact: Veronica Garcia, Lead Estimating Administrator WE ARE AN EQUAL OPPORTUNITY EMPLOYER



EVENTS & SEMINARS

BUSINESS OUTREACH COMMITTEE (BOC)

A CONSORTIUM OF BAY AREA TRANSIT AND TRANSPORTATION AGENCIES

Estimating & Bidding

FREE Two Part Series In-Person Event

Instructor: Ed Duarte

Doors open at 9:30AM

June 6, 2023 | 10AM - 12PM
Part 1: Best Practices

- Focus on typical pricing scenarios and methods used to prepare bids for heavy civil construction projects

Register
<https://bocestimatingpt1.eventbrite.com>

AC Transit (2nd Floor Board Room)
1600 Franklin St,
Oakland, CA 94612

June 13, 2023 | 10AM - 12PM
Part 2: Application

- Prepare a completed bid through Microsoft Excel
- Prepare a Scope Letter

Register
<https://bocestimatingpt2.eventbrite.com>

Designed for DBE/SBE Subcontractors

For questions, contact Brooklyn Moore - Green: bpmgreen@actransit.org

The BOC serves the disadvantaged and small business communities. It is the policy of the member agencies participating in the Business Outreach Committee that small businesses owned and controlled by socially and economically disadvantaged individuals are provided equal opportunity to participate in the construction, professional service and procurement activities of their agencies.

Join California Unified Certification Program (CUCP) member agencies and the Business Outreach Committee (BOC) for a two-part

DBE/ACDBE CERTIFICATION WORKSHOP

"GETTING STARTED" - VIRTUAL ZOOM PLATFORM

June 22, 2023 @ 10AM - 12PM (PST)
Registration: <https://23dbegotstarted.eventbrite.com>
 DBE/ACDBE Program Overview & Benefits | Online Application Demo | Identify NAICS Codes

IN-PERSON WORKSHOPS

June 29, 2023 @ 10AM - 2PM (PST)
Registration: <https://23dbeworkshop.eventbrite.com>
 Hands-on Assistance | Public Agency Opportunities | Networking & Resources

NORTHERN CALIFORNIA

📍 Oakland International Airport Terminal One
1 Airport Drive
Oakland, CA 94621

SOUTHERN CALIFORNIA

📍 San Diego International Airport Airport Facilities Management Department Building 3272 Admiral Boland Way
San Diego, CA 92101

SOUTHERN CALIFORNIA

📍 Los Angeles County Metropolitan Transportation Authority (METRO)
1 Gateway Plaza
Los Angeles, CA 90012

For questions
Contact Artemis Davenport
Adavenport@goldengate.org

CALIFORNIA DEPARTMENT OF GENERAL SERVICES
Office of Small Business and Disabled Veteran Business Enterprise Services

How to Build Strong Relationships with General Contractors

Continued from page 1

Punctuality

Let's start with punctuality. In a deadline-driven industry like this one, specialty contractors receive countless bid invites, all of which come in a variety of forms, such as online bid management systems, email, phone, and even fax. General contractors want specialty contractors that are organized and keep a clear head during busy periods swamped with notifications and deadlines. Once work begins, general contractors need specialty contractors to stay on schedule to meet key project deliverables. Being reliable in timing goes a long way to building the foundations of a sustainable working relationship.

Reputation

Reputation also matters heavily within the industry. It is the sum of all parts — how a contractor delivers, the people that helped deliver, the instruments that helped deliver, the quality of the delivered product, and so on. Simply submitting before the deadline is not a sign of good efficacy because the condition and nature of the product receive weight above all else. Reputation

is closely tied with that. General contractors desire subcontractors that are stellar at what they do and are known within the industry or local area. Managing your team's workload in an efficient manner is invaluable to producing a quality product on time, as well as recognizing the priority of implementing methods to keep a note of everything in a precise manner.

Communication

Last but not least, communication. General contractors are looking for trade partners. They far and above prefer long, lucrative relationships over brief one-time-job specialty contractors. Lasting relationships go far in this industry and over time as both parties acclimate to each other, they build a true partnership. This means that more benefits can be had and more efficiency can be achieved once a rhythm and mutual understanding is reached. Communication, especially good, productive communication, is the cornerstone of that success. From the start of the bidding process to the end in which the product is delivered and is closed out, communication is an integral aspect of the procedure and should be regarded as such. Expending just a bit more effort in devising ways to communicate effectively could lead to winning more contractors' hearts — and winning more bids.

4 Ways to Build a Better Relationship with Contractors

All relationships take work and the right tools. The professional relationships between specialty contractors and general contractors are no exception. Here are four ways for specialty contractors to build, improve, and maintain positive relationships with GCs.

- 1. Stay up to date on communications:** Successful coordination with GCs is heavily dependent on communication. One of the unspoken rules of relationship building is that you should be easy for the general contractor to stay in contact with your team. Missed messages, data, or notifications could spell disaster during the bidding process and while working on the project itself. This, in turn, takes a massive toll on your business potential for the future. Therefore, it's recommended to set up a good, efficient system that streamlines communication processes and provides standardized ways to communicate to avoid any sort of breakdown. Cloud collaboration tools for both bidding and fieldwork can be immensely helpful to build transparency and accountability across project teams.

- 2. Reduce risk and improve security:** Security is important to specialty contractors. Bid boards on Excel spreadsheets lack the security businesses need to ensure that sensitive data is only seen by employees that are given permission. Transparency can be a great thing, but it can also leave a company exposed. If someone has access to an Excel spreadsheet or confidential project documents, they have access to all of the sensitive information. If an employee takes bid information to a competitor, it can hurt your bottom line and your relationship with general contractors because you run the risk of losing their trust. Instead, move your bid board online and field coordination workflows to the cloud so you can manage who has permissions to important data and bids. Decide who has access to certain information so there are no more surprises for you or the general contractors you work with.

Visit the link below for the full article:
<https://constructionblog.autodesk.com/specialty-contractor-relationships-general-contractors/>



PUBLIC LEGAL NOTICE ADVERTISEMENTS

UCI Health

UNIVERSITY OF CALIFORNIA, IRVINE
MEDICAL CENTER

REQUEST FOR PROPOSALS FOR:

Facility Master Planning Services
in support of UC Irvine Health

Under the guidelines of CA Public Contract Code 10510.4 – 10510.9, UC Irvine Health is seeking the best firm to provide **facility master planning services** in support of the UC Irvine Health in Orange, CA.

The University of California, Irvine Medical Center is the only academic medical center serving Orange County. It was established in 1976 and is located on 52 acres of land in Orange, 12 miles from the UCI campus. As one of five University of California medical centers throughout the state, UCI Medical Center is recognized not only for specialized, high quality patient care, but also for the expertise of its physicians and researchers. UC Irvine Medical Center's 459-bed facility is Orange County's only designated comprehensive emergency service and level I trauma center.

In 2003, a Long Range Development Plan (LRDP) was established which set the framework for UCI Medical Center growth over a 20 year planning horizon. The update of the LRDP will be informed by work and analysis completed in this master planning study.

In April 2011, the Medical Center completed its first integrated strategic plan, Advancing the Future of Healthcare – A Strategic Plan for UC Irvine Medical Center and the School of Medicine. The plan will provide a roadmap over the next five years (FY 2011 to FY 2015), setting the course for a new level of excellence at UC Irvine Health.

The selected consultant would provide facility master planning services including, but not limited to, the following:

- Task 1: Establish Facility Master Plan Study Goals and Objectives
- Task 2: Review market demand analysis/demographic and volume projections and augment as needed
- Task 3: Identify and quantify current and projected space requirements
- Task 4: Site Analysis Documentation
- Task 5: Facility Assessment and Documentation
- Task 6: Site Master Plan
- Task 7: Implementation Plan
- Task 8: Time Line Schedule
- Task 9: Projected Cost for Identified Projects
- Task 10: Identify and document best practices for space allocation and management.

Services will be authorized on an "as-needed" basis and are contingent upon project approvals, funding and the quality of services delivered by the design professional.

Estimated Contract Duration: 1 year or greater

Estimated Contract Value: \$750,000 or greater

RFP DOCUMENTS AVAILABLE
Thursday, 6/1/2023. TO OBTAIN RFP PACKET (REQUIRED FORMS)

Email Kim Kerwin, Project Governance Manager, khau@uci.edu for an electronic copy of the RFP.

RFP SUBMITTAL REQUIREMENTS

Address (1) original, (3) copies & a USB of the qualification submittal to **Kim Kerwin, UCI Health Planning Administration, 101 The City Drive South, Bldg. 27, Rte. 131; Orange, CA 92868.**

Submittal Deadline: At or before **2:00 pm, Thursday, July 6, 2023. Hard copy submittals only. Email or facsimile submittals are not permitted.**

OTHER REQUIREMENTS

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

For other opportunities, please visit <http://www.ucirvine-health.org/planning-administration>

OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

Construction Program and
Project Management Software

June 7, 2023 (Issued)

Responses must be received
June 29, 2023 no later than 2:00 p.m.

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide a Construction Program and Project Management Software that would efficiently support the program projects through their entire lifecycle (i.e., planning through closeout) and satisfy the various reporting requirements.

Interested firms are invited to submit a Statement of Qualifications ("SOQ") and a detailed Fee Proposal (collectively "RFQ/P Packet") as described below of the requested materials with a cover letter addressed to:

Oakland Unified School District
Kenya Chatman, Executive Director of Facilities
Department of Facilities Planning and Management
955 High Street, Oakland, CA 94601

Oral, telegraphic, facsimile, or telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

Due to the circumstances caused by the Covid-19 pandemic, the District will only accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 PM (Pacific Time) on June 29, 2023 via email will be accepted (to Juanita Hunter at juanita.hunter@ousd.org and the contact persons below).

If you have any questions regarding this RFQ/P and/or submitting proposal electronically, please email Kenya Chatman at kenya.chatman@ousd.org and cc: to Colland Jang at colland.jang@ousd.org

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

District Modification: Based on the availability analysis conducted for this specific RFQ/P, the District had waived its mandatory Local Business Utilization Policy requirement for LBE/SLBE/SLRBE certifications.

FULL OPPORTUNITY

The District hereby affirmatively ensures that Disadvantaged Business Enterprises ("DBE"), Small Local Business Enterprise ("SLBE"), Small Emerging Local Business Enterprise ("SELBE") and Disabled Veterans Business Enterprise ("DVBE") firms shall be afforded full opportunity to submit qualifications in response to this notice and will not be discriminated against on the basis of race, color, national origin, ancestry, disability, gender, transgender status, political affiliation, or religion in any consideration leading to the award of contract. No qualified disabled person shall, on the basis of disability, be excluded from participating in, be denied the benefits of, or otherwise be subjected to discrimination in any consideration leading to the award.

OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

Financial Management and
Bond Accounting Software

June 7, 2023 (Issued)

Responses must be received
June 29, 2023 no later than 2:00 p.m.

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide Financial Management and Bond Accounting Software that would efficiently support the bond program projects through their entire lifecycle (i.e., planning through closeout) and satisfy the various reporting requirements ("Project").

Interested firms are invited to submit a Statement of Qualifications ("SOQ") and a detailed Fee Proposal (collectively "RFQ/P Packet") as described below of the requested materials with a cover letter addressed to:

Oakland Unified School District
Kenya Chatman, Executive Director of Facilities
Department of Facilities Planning and Management
955 High Street, Oakland, CA 94601

Oral, telegraphic, facsimile, or telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

Due to the circumstances caused by the Covid-19 pandemic, the District will only accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 PM (Pacific Time) on June 29, 2023 via email will be accepted (to Juanita Hunter at juanita.hunter@ousd.org and the contact persons below).

If you have any questions regarding this RFQ/P and/or submitting proposal electronically, please email Kenya Chatman at kenya.chatman@ousd.org and cc: to Colland Jang at colland.jang@ousd.org

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

District Modification: Based on the availability analysis conducted for this specific RFQ/P, the District had waived its mandatory Local Business Utilization Policy requirement for LBE/SLBE/SLRBE certifications.

FULL OPPORTUNITY

The District hereby affirmatively ensures that Disadvantaged Business Enterprises ("DBE"), Small Local Business Enterprise ("SLBE"), Small Emerging Local Business Enterprise ("SELBE") and Disabled Veterans Business Enterprise ("DVBE") firms shall be afforded full opportunity to submit qualifications in response to this notice and will not be discriminated against on the basis of race, color, national origin, ancestry, disability, gender, transgender status, political affiliation, or religion in any consideration leading to the award of contract. No qualified disabled person shall, on the basis of disability, be excluded from participating in, be denied the benefits of, or otherwise be subjected to discrimination in any consideration leading to the award.



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2023-F-021, Scheduled Drydocking and Capital Improvements for MV Del Norte & MV Mendocino**. Interested Bidders must submit bids by way of upload to the District's Procurement Portal: <https://ggbhtd.bonfirehub.com> by **July 12, 2023, at 2:00 p.m., PT**, at which time bids will be publicly opened and read.

A non-mandatory pre-bid conference will be held virtually on **June 12, 2023, at 11:00AM, P.T.** Please refer to bid documents located on the District's Procurement Portal for meeting information.

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by **June 19, 2023, at 4:00 p.m., PT**.

The Bid Documents are available for download on the District's Procurement Portal. In order to download and respond to posted solicitations, Proposers will need to register. Once registered, to download the documents:

1. Go to the District's Procurement Portal: <https://ggbhtd.bonfirehub.com>.
2. Under "Action" column of "Open Public Opportunities" page, click on "View Opportunity" next to desired Project.
3. Scroll down to "Supporting Documentation" section to download documents.

For general questions regarding this Contract, please contact Johnathan Lucas, Contracts Officer, at jlucas@goldengate.org.

/s/ Johnathan Lucas, MBA, CPSM, CPPB
Contracts Officer
Dated: May 29, 2023
6/1, 6/8/23
CNS-3705517#
SMALL BUSINESS EXCHANGE



SANTA CLARA VALLEY WATER DISTRICT (VALLEY WATER)

NOTICE TO PROSPECTIVE PROPOSERS

REQUEST FOR PROPOSALS (RFP)

PB FILE NO. VW0270

Design Services Calero Dam
Seismic Retrofit Project

Santa Valley Water District (Valley Water) is seeking proposals from qualified consultant firms to provide design services for the Calero Dam Seismic Retrofit Project. Parties interested in obtaining a copy of this RFP may do so by accessing the Valley Water's web portal at <https://pbsystem.planetbids.com/portal/48397/portal-home>. All parties are asked to register on the Santa Clara Valley Water District Procurement Portal, PlanetBids, to be automatically notified of any changes to the RFP document. Proposals are due by **2 p.m. on June 30, 2023** as specified in the RFP Schedule. All questions regarding this solicitation must be submitted directly in Valley Water's web portal at the link listed above no later than the date specified in the RFP Schedule.



FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400264

Fictitious Business Name(s):
Astella Apartments
Address
975 Bryant Street, San Francisco, CA 94103
Full Name of Registrant #1
975 Bryant Street Apartment Investors LLC (CA)
Address of Registrant #1
3889 Maple Avenue Suite 200, Dallas, TX 75219

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-09-2021**

Signed: **Ryan Schmeer**

This statement was filed with the County Clerk of San Francisco County on **05-01-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
05-05-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400193

Fictitious Business Name(s):
Baklavastory.
Address
1830 Harrison Street, Suite B
San Francisco, CA 94103
Full Name of Registrant #1
Luxury Oven LLC (CA)
Address of Registrant #1
1830 Harrison Street, Suite B
San Francisco, CA 94103

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-11-2022**

Signed: **Tolgay Karabulut**

This statement was filed with the County Clerk of San Francisco County on **05-01-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
05-01-2023

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400377

Fictitious Business Name(s):
Brand Loyalist
Address
7 Divisadero Street, San Francisco, CA 94117
Full Name of Registrant #1
Jacob Ford
Address of Registrant #1
7 Divisadero Street, San Francisco, CA 94117

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-08-2023**

Signed: **Jacob Ford**

This statement was filed with the County Clerk of San Francisco County on **05-17-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
05-17-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400410

Fictitious Business Name(s):
Caria Visuals
Address
1188 Mission Street, Apt #2416
San Francisco, CA 94103
Full Name of Registrant #1
Yunus Emre Cakir
Address of Registrant #1
590 Minnesota Street Unit #312
San Francisco, CA 94107

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-16-2023**

Signed: **Yunus Emre Cakir**

This statement was filed with the County Clerk of San Francisco County on **05-23-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
05-23-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400362

Fictitious Business Name(s):
Chabad Refugee Social Services
Address
862 28th Avenue, San Francisco, CA 94121
Full Name of Registrant #1
Happy Shalom School, CA
Address of Registrant #1
862 28th Avenue, San Francisco, CA 94121

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Hinda Langer**

This statement was filed with the County Clerk of San Francisco County on **05-15-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-15-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400309

Fictitious Business Name(s):
Dalida
Address
101 Montgomery Street, Suite 100
San Francisco, CA 94129
Full Name of Registrant #1
Lands Hospitality, LLC (CA)
Address of Registrant #1
101 Montgomery Street, Suite 100
San Francisco, CA 94129

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-08-2023**

Signed: **Sayat Ozyilmaz**

This statement was filed with the County Clerk of San Francisco County on **05-01-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
05-08-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400220

Fictitious Business Name(s):
Hybrid Repair & Rental Inc
Address
2330 Lane Street
San Francisco, CA 94124
Full Name of Registrant #1
Hybrid Repair & Rental Inc (CA)
Address of Registrant #1
2330 Lane Street
San Francisco, CA 94124

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2022**

Signed: **Carlos Alberto Casamassa Junior**

This statement was filed with the County Clerk of San Francisco County on **05-03-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
05-03-2023

05/18/23 + 05/25/23 + 06/01/23 + 06/08/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400391

Fictitious Business Name(s):
1.) InvestSF
2.) InvestPCH
3.) InvestNAPA
Address
25 Lincoln Avenue
Stinson Beach, CA 94970-0487
Full Name of Registrant #1
Suzanne Gregg
Address of Registrant #1
25 Lincoln Avenue
Stinson Beach, CA 94970-0487

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-18-2023**

Signed: **Suzanne Gregg**

This statement was filed with the County Clerk of San Francisco County on **05-18-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
05-18-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400387

Fictitious Business Name(s):
IQ Accelerate
Address
480 Second Street #203, San Francisco, CA 94107
Full Name of Registrant #1
Golden Gate Auctions (CA)
Address of Registrant #1
480 Second Street #203, San Francisco, CA 94107

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Brian Rovner**

This statement was filed with the County Clerk of San Francisco County on **05-18-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
05-18-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400490

Fictitious Business Name(s):
Lifestyle Click
Address
1446 Taylor Street, San Francisco, CA 94133
Full Name of Registrant #1
Hanna Mallie
Address of Registrant #1
1446 Taylor Street, San Francisco, CA 94133

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-25-2023**

Signed: **Hanna Mallie**

This statement was filed with the County Clerk of San Francisco County on **05-31-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
05-31-2023

06/01/23 + 06/08/23 + 06/15/23 + 06/22/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400044

Fictitious Business Name(s):
1.) Living in Wine Country
2.) Living in Wine Country Group
3.) Living in Wine Country Team
Address
891 Beach Street, San Francisco, CA 94109
Full Name of Registrant #1
Maurice Christian Tegelaar
Address of Registrant #1
135 W Napa Street #200, Sonoma, CA 95476

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-17-2023**

Signed: **Maurice Christian Tegelaar**

This statement was filed with the County Clerk of San Francisco County on **04-24-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
04-11-2023

05/18/23 + 05/25/23 + 06/01/23 + 06/08/23

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2023-0400484

Fictitious Business Name(s):
Rocket Money
Address
580 Market Street, Suite 500
San Francisco, CA 94104
Full Name of Registrant #1
Rocket Money, Inc (DE)
Address of Registrant #1
8455 Colesville Road, Suite 1645
Silver Spring, MD 20910

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-01-2022**

Signed: **Yahya Mokhtarzada**

This statement was filed with the County Clerk of San Francisco County on **05-30-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
05-30-2023

06/01/23 + 06/08/23 + 06/15/23 + 06/22/23



FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400455

Fictitious Business Name(s):
RoxSand Designs
Address
875 25th Avenue Apt #102
San Francisco, CA 94121
Full Name of Registrant #1
Roxanne Munyon
Address of Registrant #1
875 25th Avenue Apt #102
San Francisco, CA 94121

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-15-2023**

Signed: **Roxanne Munyon**

This statement was filed with the County Clerk of San Francisco County on **05-25-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
05-25-2023

06/01/23 + 06/08/23 + 06/15/23 + 06/22/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400417

Fictitious Business Name(s):
The After Hours Group
Address
3963 Mission Street #4
San Francisco, CA 94112
Full Name of Registrant #1
Erin Schaeferle
Address of Registrant #1
3963 Mission Street #4
San Francisco, CA 94112

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Erin Schaeferle**

This statement was filed with the County Clerk of San Francisco County on **05-23-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-23-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400406

Fictitious Business Name(s):
Tierra Caliente
Address
698 Bush Street Apt #407
San Francisco, CA 94108
Full Name of Registrant #1
Israel Espinoza Sanchez
Address of Registrant #1
698 Bush Street Apt #407
San Francisco, CA 94108

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Israel Espinoza Sanchez**

This statement was filed with the County Clerk of San Francisco County on **05-22-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-22-2023

06/01/23 + 06/08/23 + 06/15/23 + 06/22/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400530

Fictitious Business Name(s):
Deeptech Group
Address
3529 Webster Street
San Francisco, CA 94123
Full Name of Registrant #1
LimaPapa Advisors LLC (CA)
Address of Registrant #1
3529 Webster Street
San Francisco, CA 94123

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-23-2023**

Signed: **Laurent Philonenko**

This statement was filed with the County Clerk of San Francisco County on **06-05-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
06-05-2023

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400378

Fictitious Business Name(s):
1) Turquoise Moose
2) Shinewith
Address
268 Bush Street Suite 2910
San Francisco, CA 94104
Full Name of Registrant #1
Shinewith Inc (DE)
Address of Registrant #1
268 Bush Street Suite 2910
San Francisco, CA 94104

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2020**

Signed: **Li Liu**

This statement was filed with the County Clerk of San Francisco County on **05-17-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-17-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400547

Fictitious Business Name(s):
Laurel
Address
548 Market Street, Suite 96594
San Francisco, CA 94104-5401
Full Name of Registrant #1
Time By Ping, Inc. (DE)
Address of Registrant #1
548 Market Street, Suite 96594
San Francisco, CA 94104-5401

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02/01/2023**

Signed: **Chris Ramos**

This statement was filed with the County Clerk of San Francisco County on **06-06-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06-06-2023

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400561

Fictitious Business Name(s):
SF Dwell
Address
58 West Portal Avenue #184
San Francisco, CA 94127
Full Name of Registrant #1
SF Dwell (CA)
Address of Registrant #1
1204 Treat Avenue, San Francisco, CA 94110

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-5-2020**

Signed: **Myrick Tantiado**

This statement was filed with the County Clerk of San Francisco County on **06-07-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
06-07-2023

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0400243

Fictitious Business Name(s):
Leola
Address
3830 25th Street, San Francisco, CA 94114
Full Name of Registrant #1
Leola LLC (CA)
Address of Registrant #1
3830 25th Street, San Francisco, CA 94114

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Erica Katrak**

This statement was filed with the County Clerk of San Francisco County on **05-04-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
05-04-2023



ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) **SF Dwell**
Located at **1204 Treat Avenue, San Francisco, CA 94110**
This fictitious business name was filed in the County of San Francisco on **12/15/2020**
under file **2020-0392061**

Name and address of Registrants
(as shown on previous statement)

Full Name of Registrant #1
Myrick Tantiado
1204 Treat Avenue
San Francisco, CA 94110

This business was conducted by a **AN INDIVIDUAL**Signed: **Myrick Tantiado**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Lily Duong**
Deputy County Clerk
05-07-2023

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23



ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) **Timeline Integrative Psychiatry**
Located at **2443 Fillmore St Ste#380-15859**
San Francisco, CA 94115
This fictitious business name was filed in the County of San Francisco on **12/03/2020**
under file **2020-0391990**

Name and address of Registrants
(as shown on previous statement)

Full Name of Registrant #1
Margarita Holsten
23 Highgate Ct
Kensington, CA 94707

This business was conducted by a **AN INDIVIDUAL**Signed: **Margarita Holsten**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Lily Duong**
Deputy County Clerk
05-02-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) **Truebill**
2) **Rocket Money**
Located at **165 Jessie Street,**
San Francisco, CA 94105
This fictitious business name was filed in the County of San Francisco on **08/10/2022**
under file **2022-0397929**

Name and address of Registrants
(as shown on previous statement)

Full Name of Registrant #1
Rocket Money, Inc (DE)
8455 Colesville Road, Suite 1645
Silver Spring, MD 20910

This business was conducted by a **A CORPORATION**Signed: **Yahya Mokhtarzada**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Maribel Jaldon**
Deputy County Clerk
05-30-2023

06/01/23 + 06/08/23 + 06/15/23 + 06/22/23

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) **Turquoise Moose**
Located at **33 Tehama Street, Apt 16F**
San Francisco, CA 94105
This fictitious business name was filed in the County of San Francisco on **07/09/2018**
under file **2018-0382133**

Name and address of Registrants
(as shown on previous statement)

Full Name of Registrant #1
Toqos LLC
33 Tehama Street, Apt 16F
San Francisco, CA 94105

This business was conducted by a **A LIMITED LIABILITY COMPANY**Signed: **Li Liu**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Giselle Romo**
Deputy County Clerk
05-17-2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23



**CHANGE OF NAME
ADVERTISEMENT**

CHANGE OF NAME

**ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 23-557973**

PETITIONER OR ATTORNEY
Robert Freitas (SBN 80948)
Freitas & Weinberg LLP
303 Twin Dolphin Drive, Suite 600
Redwood Shores, CA 94065

TO ALL INTERESTED PERSONS:
Kathy Hai-Ying Chan
for a decree changing names as follows:

Auden Zeqian Chan-Exley
to
Auden Zeqian Chan

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **July 11, 2023** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

LAURA SIMMONS, Clerk of the Court
DATED - May 25, 2023

06/08/23 + 06/15/23 + 06/22/23 + 06/29/23

CHANGE OF NAME

**ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 23-557943**

PETITIONER OR ATTORNEY
Linda Ahuatzin
5669 Diamond Height Blvd
San Francisco, CA 94131

TO ALL INTERESTED PERSONS:
Linda Ahuatzin
for a decree changing names as follows:

1) **Mario Antonio Hernandez**
to
Mario Antonio Hernandez Ahuatzin
2) **Antonio Daniel Hernandez**
to
Antonio Daniel Hernandez Ahuatzin

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **June 27, 2023** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JEFFREY FLORES, Clerk of the Court
DATED - May 12, 2023

05/25/23 + 06/01/23 + 06/08/23 + 06/15/23



**As Construction
Companies Pivot to AI,
They'll Need to Put
Humans First**

[Article originally appeared in
www.constructionexec.com]

By Erik Wise

New advances in artificial intelligence are finally putting long-promised improvements in productivity, safety and efficiency within reach for construction companies. They've come just in time. It's no secret the industry is facing serious headwinds: Rising interest rates and commercial real-estate slowdowns have stymied activity, while labor productivity growth continued its decades-long trajectory of stagnation. A recent report suggests that the construction industry will need an additional half-million workers to meet labor demands in 2023.

AI and machine learning can help meet these shortfalls. But shifting to a semi-autonomous business isn't just a matter of purchasing leading-edge equipment and training workers to use it. There needs to be a certain level of buy-in from the people that operate it. If a construction worker believes they are smarter than the software they are being asked to monitor, they will reject it outright. To ensure a smooth transition, early adopters will need to assess the current state of AI and prioritize human-machine integration as they take the plunge.

Surveying the State of AI in Construction

The construction industry is no stranger to AI. Autonomous vehicles have been deployed on construction sites for decades now—but the degree to which these machines utilize AI is constantly evolving, and there's plenty of room for further advancement.

That said, there won't be a leapfrog from machine operators to sentient robots overnight. Of the five incremental levels of automation, construction companies have hit a ceiling at the third level—high autonomy requiring occasional human intervention—though that's likely to change in the coming decade.

Still, machines at this level of automation provide myriad benefits. They house environmental detection capabilities and can make informed decisions for themselves. For instance, new wheel loaders can use proximity sensors to automate bucket functions, such as creating a flat grade for road construction. Another example is Caterpillar's fleet of autonomous haul trucks, which have moved over five billion tons of materials since their introduction in 2013.

One of the most common ways for construction leaders to break into the world of AI is to partner with original equipment manufacturers (OEMs) such as Komatsu and John Deere, collaboratively develop a solution to an ongoing challenge and share the expense of an AI-driven prototype that addresses it. From there, they can focus on improving the machine using real-world data and human feedback.

Visit the link below for the full article:

<https://www.constructionexec.com/article/as-construction-companies-pivot-to-ai-theyll-need-to-put-humans-first>



**AKRON, OHIO
SUB-BID REQUEST AD**

**J.F. Shea Construction, Inc.
BIDDING OPPORTUNITY**

City of Akron EDGE/DBE/MBE/WBE/SBE/VBE with the following certifying authority:

**Ohio Department of Administrative Services/Unified Certification Program or
Northeast Ohio Regional Sewer District or the USEPA DBE Utilization Program**

Inviting qualified contractors, specifically firms within Summit County, to contact J.F. Shea Construction, Inc. (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is in Akron, Ohio. The Work consists of:

NORTHSIDE INTERCEPTOR TUNNEL

Owner: City of Akron

166 South High Street, Room 701 Akron, Ohio 44308

BID DATE: JUNE 22, 2023 at 11:00 AM



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: 909-594-0990 • Fax: 909-869-0827

Send Inquiries/Certifications to Aimee Remo: aimee.remo@jfshea.com

Opportunities to participate exist in the following specific areas of soil excavation, hauling, excavation support systems, deep foundation system (slurry walls or secant piles, soldier beams), dewatering systems, structural steel, engineering, survey, geotechnical instrumentation and monitoring services, materials testing, demolition and site preparation, tree removal, aggregates and fill, traffic control, sewer tap and sewer bypass pumping, A/C paving, environmental investigation, utility relocation, paving, fencing and gates, planting and seeding, retaining wall, cured in-place concrete structures, cast-in-place pipe lining, reinforcing steel, ground stabilization, shotcrete, concrete finishing, miscellaneous metals, mechanical steel pipe, ventilation HVAC, precast concrete shaft covers, temporary office buildings/ services, Temporary electricians, waterproofing, service utilities, grouting, electrical/I&C, River bank stabilization, drilled shaft, pest control, IT services, waste disposal, cleaning services, and security.

Any business seeking to participate as an EDGE, DBE MBE, WBE, SBE, or VBE in the Contract that is not currently certified as set forth above review **40 CFR 33.204-33.205, certified by EPA Tereé Henderson at 202-566-2222 or Ohio Unified Certification Program DOT.SDBE@dot.ohio.gov 614-466-2878 or NEORS/OCC at neorsd.org** to obtain current certification.

J.F. Shea Construction, Inc. has an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Aimee Remo at (909) 594-0990, aimee.remo@jfshea.com, to receive instructions on accessing the FTP Site.

**Governor DeWine Announces
Local Bridge Replacements and
Improvements**

[Article originally appeared in
www.transportation.ohio.gov]

Ohio Governor Mike DeWine and Ohio Department of Transportation Director Dr. Jack Marchbanks announced today that the Ohio Department of Transportation (ODOT) will dedicate nearly \$28 million to support local projects to repair, replace, or demolish 24 aging bridges in Ohio.

Funding from the Municipal Bridge Program has been allotted to support the total replacement of 16 bridges, the repair of four bridges, and the demolition of four bridges. Although ODOT considers the 20 bridges being repaired/replaced safe for traffic, significant improvements are necessary to ensure that the structures do not become dangerous in the future. The four bridges that will be demolished have each been out of use for several years.

"Providing this funding is another example of how the state can work to support our communities to ensure that local transportation infrastructure is safe for those traveling on our roads and bridges," said Governor DeWine.

"By repairing and replacing these bridges, we can better ensure the safety of travelers in the future."

ODOT's Municipal Bridge Program provides funding to municipalities, metro parks, and regional transit agencies for bridge projects. Last year, Governor DeWine increased Ohio's yearly funding allocation for the program from \$11.5 to \$18.5 million. The grants announced today are also funded with additional support from the federal Bipartisan Infrastructure Law's Bridge Formula Program and with money left over from previous rounds of the Municipal Bridge Program.

Grants will pay for up to 95 percent of the eligible costs for bridge construction and inspection. Design costs for this year's projects may also be funded by the grant awards.

Visit the link below for the full article:

<https://www.transportation.ohio.gov/about-us/news/statewide/governor-dewine-announces-local-bridge-replacements-and-improvements>

NMSDC Announces 2023 Emerging Young Entrepreneurs

“The 2023 EYE cohort is the largest in NMSDC’s history and reflects our commitment to accelerating MBE growth as we march towards our goal of \$1 trillion in annual revenue for NMSDC-certified MBEs.”

- Jetheda Hernandez
Senior Director of Strategic
Alliances and Programs



NMSDC Announces 2023 Emerging Young Entrepreneurs

[Article originally appeared in
<https://nmsdc.org>]

By Stefan Bradham

The National Minority Supplier Development Council (NMSDC) announced the eighth cohort of the Emerging Young Entrepreneurs (EYE) program. EYE is a nine-month experience uniquely designed to provide the next generation of minority entrepreneur participants with support to enhance their growing business. This year’s Emerging Young Entrepreneurs are:

- Keisha Brewer, The PR Alliance
- Harold Chatman, HVL-Well Wellness Corporation
- Anna Cobb, Rejuvenation
- Subena Colligan, EHS Transformation Consultants

- Leah Danville, 3PV Consulting
- Kristen Dunning, Gently Soap
- Jasper Evins, Official Water
- Marcellus Henry, Avanti Mechanical LLC
- Will Johnson, Xpurify
- JaLynn Jones, Compassionate Sales
- Cimone Key, Cimone Key Creative Studio
- Anthony Kinslow, Gemini Energy Solutions
- Alfredo Limon, AAA/M Hauling & Logistics
- Mohamed Mohamedein, Sarah Car Care, Inc.
- Noelia Morales Cano, Commercial Titan Wraps
- Franklin Nunez, System Pros

- Norman Romero, Macano Tech
- Wendy Roundtree, Jarel Communications
- Stefen Smith, Seer Productions
- Jolena Stewart, Love Energy Nature
- Christina Thompson, Immense Strategy
- Kevin Thomson, Resume Rede
- Erick Torres, Ninja Tropic
- Tess Trotter, CEP Communications
- Shareesa White, Signature Logistics, LLC
- Meghan Wilson, Diversity First Consulting Group (DVF)
- Kenneth Wooten, STBY Studio
- Kayla Vialva, Kay in Full Bloom
- Christian Yang, Pure Growth Media

“The 2023 EYE cohort is the largest in NMSDC’s history and reflects our commitment to accelerating MBE growth as we march towards our goal of \$1 trillion in annual revenue for NMSDC-certified MBEs,” said NMSDC Senior Director of Strategic Alliances and Programs Jetheda Hernandez.

NMSDC provides cohort members the skills, tools, and strategies to start or grow their innovative businesses. EYE participants are matched with mentors from corporate sponsors, MBEs, and additional stakeholders and engage in an interactive pre- and post-conference (NMSDC Annual Conference & Exchange) curriculum along with five days of hands-on training and practical application.

For more information on the EYE program visit www.nmsdceyeprogram.org.

SOURCE: <https://nmsdc.org/nmsdc-announces-2023-emerging-young-entrepreneurs/>

Mayor London Breed Introduces Legislation to Support Small Businesses and Fill Commercial Vacancies

[Article originally appeared in
<https://sf.gov>]

Mayor London N. Breed today joined Supervisors Joel Engardio, Matt Dorsey, and Myrna Melgar to introduce legislation to facilitate easier permitting for small businesses, encourage economic recovery and growth, and fill commercial vacancies in San Francisco. This new legislation builds on the work that Mayor Breed has led over the last three years to change how San Francisco supports the ability of small businesses to open and operate, including passing ballot measures and opening a new one-stop shop Permit Center.

Under the legislation, over 100 changes to the Planning Code will serve to ease restrictions across six main categories:

- Allow more business uses on the ground floor
- Lift restrictions on bars and restaurants
- Incorporate new liquor license for music venues

- Ease legalization process for existing outdoor patios
- Remove certain public notice requirements
- Enable priority processing for nighttime entertainment, bars, and restaurants

“The success of our recovery requires us to keep making changes to how we support small business in this City,” said Mayor Breed. “Small business owners are some of our most creative people and we want our City to work in concert to get them to ‘yes’ when it comes to bringing their ideas to life. We must change our system of burdensome regulation, taxes, and fees. This legislation is a major milestone towards this effort.”

In addition to this legislative proposal, Mayor Breed’s proposed budget extends First Year Free, which waives the cost of initial registration fees, initial license fees, first-year permit, and other applicable fees for qualifying businesses. Since the First Year Free program started in 2021, approximately 3,910 businesses have

enrolled in the program, with 2,494 of these completely new, and the remainder are existing businesses adding a new location. The City has waived more than \$1.37 million in fees since the program started.

This legislation and extension of the First Year Free program are integral to Mayor Breed’s Roadmap to Downtown San Francisco’s Future. One of the nine strategies is to make it easier to start and grow a business. Simplifying City processes while reducing cost will encourage more businesses to start and remain in San Francisco.

“We aim for San Francisco to be an attractive City for small businesses to begin, evolve, and thrive,” said Small Business Commission President Cynthia Huie. “The Commission is very enthusiastic about the proposed extension of First Year Free and greater flexibility and ease in the Planning Code and what it will mean for our city’s entrepreneurs.”

Legislative Details

Allow more business uses on the ground floor and as principally permitted

Under the legislation “Flexible Retail” would be principally permitted and expanded to all neighborhoods on the ground floor across the City’s commercial corridors. An example of Flexible Retail includes a business that sells both plants and coffee, and then later shifts to selling plants and making small production bags on site. The proposed ordinance will also clarify that multiple uses are allowed in the same business space. Additionally, the legislation will allow “Professional Services” such as accounting, consulting or co-working spaces on the ground floor as principally permitted, opening up ground floor spaces to more opportunities to fill commercial vacancies.

Visit the link for the full article:

<https://sf.gov/news/mayor-london-breed-introduces-legislation-support-small-businesses-and-fill-commercial>



BUSINESS TOOLKIT

Construction Takeoff: Remember These 7 Tips Before You Start Your Next Project

[Article originally appeared in www.constructconnect.com]

By Johnny Bradigan

A construction takeoff (also known as a material takeoff) is just one step of the commercial preconstruction process, but it is the essential step that needs to be completed before construction can even begin. That means determining the project's cost, submitting a bid to work on the project, and the construction of the structure all depend on the results of this step. Because of that, it must be done right. An inaccurate takeoff can cost you time, money, and—ultimately—bids and jobs.

Many articles on the internet go over the basics of the process and how to do a construction takeoff. While it is great to be familiar with the basics, there is more that goes into executing solid takeoffs in construction.

So, whether you're about to perform your first construction takeoff or your 100th, we have seven essential tips for you to consider and put into practice.

First Things First: What Is a Takeoff in Construction?

You seasoned pros can skip ahead, but if you are new to the process, here is a quick overview of a construction takeoff. It is a specific calculation of all the items and materials needed for a construction project. That includes calculating the exact amounts of raw materials, such as drywall, concrete, wood, and prefabricated materials, like windows, doors, and bathroom fixtures. You will even need to approximate how many boxes of nails, screws, and other fasteners would be required.

After the takeoff is finished, the next step is estimating. That is where dollar amounts are tied to all these needed materials, the necessary tools and permits, the costs of labor and hiring of subcontractors, and anything else that needs to be bought, rented, or deposited.

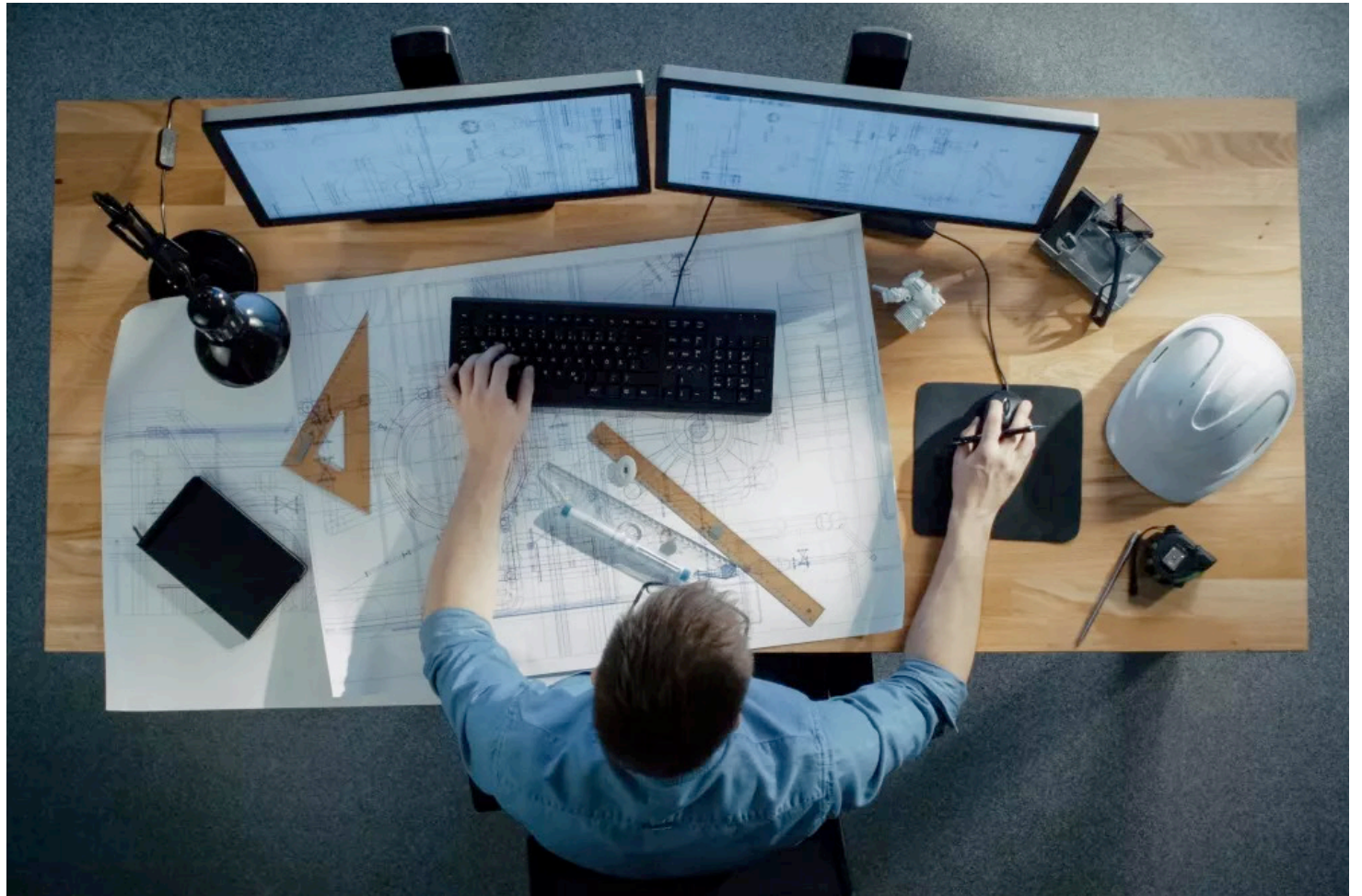
Simply put: An accurate takeoff paves the way for a precise estimate, which, in turn, opens you up to a successful project bid. If you get this first step wrong, you risk not having enough materials or help on the jobsite or jeopardizing the project entirely.

In the long run, a failed project affects your bottom line, either through delays, overspending, or lost profits. It also threatens your business' reputation with clients and future relationships.

With all that is at risk when the process doesn't go right, here are the strategies to remember before your next takeoff.

1. Study Those Plans: Do They Make Sense?

The first action item in performing a takeoff is getting ahold of the building plans from the architect. Plans, or blueprints or drawings as they have been called in the past, spell out the design and floor arrangements for the structure being built. They are always presented at scale (otherwise, that would be a pretty large document, right?).



Like many things in the construction world, building plans have increasingly gone digital, with PDFs, images, and interactive formats replacing the once commonplace blue-colored papers.

It is essential to know how to read digital plans, decipher the scale used by the architect, and be able to transfer what you see into a takeoff. A takeoff is no time to "take a guess" if you're having trouble decoding the plans. Don't hesitate to contact the architect if anything seems "off" or if you need any additional clarity. There is no shame in asking, and it is always better to be safe than sorry.

2. Keep Up to Date on Changes in the Project's Scope

Here's another time when you will want to stay in close contact with the architects, designers, and project leaders. Best-laid plans can go astray, and construction is no different. Before starting your takeoff, double-check that all plans and designs are current. You do not want to submit your takeoff around a building outfitted with vinyl windows when the developer decides to go with fiberglass windows at the last minute, potentially throwing off the eventual estimate.

3. Itemize the Materials You Will Need

Before diving into the takeoff, building a list of all the raw and prefabricated materials you may need can be helpful. While this may sound like the dictionary definition of a construction takeoff, remember that some materials require ad-

ditional items and steps. For example, adding a concrete foundation is not just pouring cement. You will also need to add rebar or wire mesh, anchor bolts, and other pieces to set the concrete fully. It can be easy to overlook these extra things, so consider listing them out beforehand.

4. Go Digital With ConstructConnect

It was not that long ago that takeoffs were solely performed with pencil and paper, blueprints, a calculator, and A LOT of time. Not only do physical blueprint takeoffs mean you are doing all the math on your own, but you are also saddled with the costs of printing those blueprints, having to wait for them to get printed, and then finding space to store all that paper. All that manual work is enough to make your heads spin and, even worse, leaves much room for errors ... and we already told you what is at stake when your takeoff has errors.

Sometime later, many contractors ditched the pencils and legal pads to type their numbers in computerized spreadsheets. Entering construction material lists in Excel and similar programs saves time, but it still is not error-proof.

If you are seeking a solution to these woes, you can turn to ConstructConnect. Our range of digital takeoff tools gives you a leg up in coordinating your materials and delivering better bids:

- On-Screen Takeoff® is the Swiss Army Knife of takeoff software, harnessing the integration power of other ConstructConnect products to drive collaboration and ef-

iciency on medium- to large-scale projects. Some of its supplemental features include:

- A seamless connection to ConstructConnect Project Intelligence, so you can send project leads direct from Project Intelligence and Bid Center to On-Screen Takeoff and immediately get to work on an estimate and bid.
- Takeoff Boost is a new add-on to On-Screen Takeoff that uses artificial intelligence (AI) to measure areas, walls, and even fixture counts automatically. There is no need to worry about AI replacing your role in construction, as Takeoff Boost is built to deliver measurements up to 15 times faster than with On-Screen Takeoff alone, giving you more time to focus on securing your estimates and bids!
- PlanSwift® is trusted by general contractors and tradespeople around the world. Its drag-and-drop interface, complete with fully customizable templates that can be trade-specific, is purpose-built for accuracy and saving you time. You can also send plans from ConstructConnect Project Intelligence and Bid Center directly to PlanSwift for faster project setup.

Visit the link below for the full article:

<https://www.constructconnect.com/blog/construction-takeoff-tips>



SUCCESS STORIES

Community Leaders for a Greener Tomorrow

[Article originally appeared in <https://coolcalifornia.arb.ca.gov>]

Crestwood Healing Center is a behavioral health services provider which has gone above and beyond to reduce their carbon footprint and serve as a beacon of sustainability in their community. By implementing a sustainability team and creating a position for a Sustainability Coordinator, they have devised creative strategies to cut waste, reduce energy consumption, improve client satisfaction and have fun while doing it!

Seeing a need for greater environmental responsibility and an opportunity to make a significant impact, Crestwood made numerous operational changes with sustainability in mind. Single-use items such as tableware, napkins, water cups and pill containers have all been replaced with reusable versions. For 2016, staff estimate they avoided sending over 100,000 paper napkins and over 90,000 plastic cups to the landfill, saving almost \$2,000 in the process.

To reduce water usage, the facility identified and repaired all leaks, installed low-flow toilets and shower heads, and replaced faucet aerators. Staff even took it upon themselves to design a garden irrigation system using water collected from washing fruits and vegetables. In 2016 alone, water savings were greater than one million gallons. For these water saving efforts, the facility was awarded a water conservation certificate by the Contra Costa Water District Board and deemed "a model for the surrounding community".



"Our facility exemplifies that being a role model is not just about what you are doing in your immediate setting, but also about what you do to inspire a community." - **Chloe De Lancie**

Other facility upgrades include the installation of overhead LED lighting, recycling and composting programs, high-efficiency appliances, a green purchasing policy, and much more. Staff and residents also found that upcycling waste products into works of art is a great way to connect with the planet. From planters to office decorations, Crestwood Healing Center knows how to put a fun and creative spin on waste reduction.

Crestwood Healing Center continues to come up with creative new ways to reduce their carbon footprint. With regular meetings, educational events, and a desire to make a difference, there is no telling what this organization may try next! Through community education and an upcoming organization-wide initiative, the facility's impact is set to expand exponentially.

SOURCE: <https://coolcalifornia.arb.ca.gov/story/crestwood-healing-center>

Correa Logistics



Kwasi Mensah, Co-Founder and CEO

[Article originally appeared in <https://calosba.ca.gov>]

Correa Logistics is a small business based out of Santa Rosa, California. They develop and market innovative medical products and services to multiple industry sectors around the world. Their mission is to provide preventable disease solutions that will enhance patient outcomes and improve global healthcare. Correa Logistics' comprehensive array of products allows for extensive coverage of client support, regardless of size. Kwasi Mensah, Co-Founder and CEO, came to Apex Accelerators in November of 2020 eager to get started in government contracting.

In 2020 Correa Logistics was still relatively new and had no contracting experience yet. They were seeking guidance on topics ranging from registrations and certifications to proposal review and market research. They met with Procurement Specialist Nanci Pigeon to discuss where to start and together they developed a plan of action to introduce their products and services to the government market.

Nanci and Kwasi worked through SAM.gov and CaleProcure registrations to start, then moved onto the California SB certification. Then, since Kwasi is a service-disabled veteran and a 51% owner, they were able to get Correa Logistics certified as a SDVOSB (Service-Disabled Veteran-Owned Small Business Enterprise) with the Federal government. Nanci set them up with Apex Accelerators free BidMatch service and taught them how to understand their daily bid results. Once they drafted a professional capabilities statement, they spent hours reviewing potential bids and putting together proposals. Finally, they got registered in the DoD's DIBBS marketplace system and signed up for the Veterans Institute for Procurement (VIP).

Correa Logistics had an excellent year in 2022! First, they received an award from the Veterans Administration for 7-Day Meal kits for \$36.5K, then a contract with CA Health Benefits for Rapid Diagnosis Kits for \$11K, and a contract with two laboratories for \$472K in miscellaneous lab supplies. Then Correa completed the year by joining a prime contractor on a \$50 million 5-year contract for the State of Massachusetts. Correa will be supplying all medical equipment and medical supplies for this multi-year contract, which they earned through relationships they built in the VIP program, of which they are now graduates.

SOURCE: <https://calosba.ca.gov/correa-logistics/>

Knitting for Community Resiliency

[Article originally appeared in www.score.org]

What do you do?

We are a small knitting studio that has been making PPP since March 2020. We quickly adapted to making face masks and face coverings from cashmere and felted them to improve their effectiveness.

What inspired you to start your business?

I wanted to leverage my skill and personal background to create clean, well-done products that are customers love while the company tackles more than business issues and be an environmentally clean and socially responsible way of doing business.

What's special about your business?

All our products are made in the USA from sustainably sourced materials and come with a repair and return guarantee.

What have been the high and low points of being a business owner?

High points have been getting thank you letters from our customers while the low points have been in March of 2020. We are still not out of the woods yet, but we are well on our way.

What is your relationship with SCORE?

SCORE client

What influenced you to seek help from SCORE?

Experienced executives, who can help me for free locally in person. It is an AMAZING service and I have been telling everyone who listens about it. Their perspective and good-natured advice have been irreplaceable to our formation to success.

How SCORE helped.

My earliest mentor Jan helped me to choose the business type that I wanted to be in and mentored me all the way to sample production to setting up my knit studio in Oakland. There was numerous very high-quality pieces of advice were given by Shirley, Larry Tesler, Jan, Mark, Janet, Susan, Barbara, and many more.

What's great about my mentor?

My mentors always make time for me within days of notice and made sure to follow up and ask questions that helped me to understand the aspects of the business that I had no clue about or little understanding. Some of them even typed out what I should do as SEO or how to improve my online presence etc. Dear Larry even came to visit us in person to encourage and offer his help. Over the 3 years of mentoring they have made an outstanding contribution to our work. I can't praise it enough.

What advice would you give to someone thinking of starting a small business?



Start with a good mentor and keep at it.

What have you learned from your experiences as a business owner?

I am in business to serve not to get rich fast or run a profit-only enterprise. Our products and the way we do things have impacted more than financially and we need to be very aware of our footprint beyond cash flow.

Website: <https://altalun.com>

SOURCE: <https://www.score.org/eastbay/success-story/knitting-community-resiliency>